



THE TECHNOLOGY COMPANY













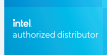





Partnership Playbook

SET UP ACCOUNT

1. Click "Become a Customer" at the top right corner of www.dandh.com and select the green "Sign up online" option
2. In step 6 of the application, it's important that you select Association/Community/Buying Group and ASCII in the "How did you hear about us?" dropdown fields
3. Select "Submit" when all fields of the online application are properly completed
4. Upon approval (which could take up to 48 hours), you'll receive a 10-digit account number (six digits followed by four zeros); this number will also be your www.dandh.com login

ENROLL IN PARTNER PROGRAMS

While each program is unique, enrolling in vendor partner programs often earns you preferred pricing, deal registration, back end rebates, MDF and so much more. Email the respective D&H Specialist team and get the process started today!

 APCSpecialist@dandh.com	 FujitsuSpecialist@dandh.com	 NetgearSpecialist@dandh.com
 BrotherSpecialist@dandh.com	 HPSpecialist@dandh.com	 SeagateSpecialist@dandh.com
 BuffaloSpecialist@dandh.com	 HPESpecialist@dandh.com	 SonicwallSpecialist@dandh.com
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ACCESS EXCLUSIVE OFFERS

D&H has negotiated with our vendor partners on behalf of all ASCII members to provide exclusive promotions and programs. Visit www.dandh.com/ASCII for a full list of offers



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