



# Security Cloud Solutions

## Intelligently Designed Cloud Cluster



### Flexible and Customizable Delivery Model for Total Protection

The average cost for a U.S. data breach is approximately \$9 million. Increasingly insidious attacks on mission-critical U.S. physical and IT infrastructure prove that traditional anti-virus software simply can't keep up. D&H endpoint protection software, combined with 24/7/365 expert monitoring, delivers a complete and robust endpoint protection and response package.

Empower organizations to protect their entire IT environment with a layered security approach that helps maximize protection in a flexible and customizable delivery model. Provide your clients with Security-as-a-Service to adopt an agile, solution stack approach.

**Empower value-added resellers and managed services providers to successfully launch and scale their managed security practice through D&H thought leadership and enablement.**

» Security Practice Leader **Matt Hubbell** regularly educates partners on the D&H security value proposition.



Transforming or scaling your business can be daunting. D&H security subject matter experts understand your challenges. Our **Success Path to Security** series provides training to help partners develop, scale, and optimize profitable security practices.

## Success Path to Security

A D&H Webinar Series

**4 Phases to  
SECURITY SUCCESS**

Launch,  
Optimize &  
Maximize your  
Security Practice

### “Four”-ward thinking

Gain the tools necessary to build your new security practice and understand how it can affect the rest of your business. Build a plan that enables success and eliminates surprises—beyond just adding a new product, build a profit engine.

<p style="font-size: 2em; font-weight: bold;">1.</p> <p style="font-weight: bold;">Planning &amp; Design</p>	<p style="font-size: 2em; font-weight: bold;">2.</p> <p style="font-weight: bold;">Rapid Launch</p>
<p style="font-size: 2em; font-weight: bold;">3.</p> <p style="font-weight: bold;">Operational Effectiveness</p>	<p style="font-size: 2em; font-weight: bold;">4.</p> <p style="font-weight: bold;">Go-For-Growth</p>

### Establish Four Pillars of Your Security Business

Understand strategy, resources, and partnerships in a channel model for:



[www.dandh.com/security](http://www.dandh.com/security)  
800.877.1200

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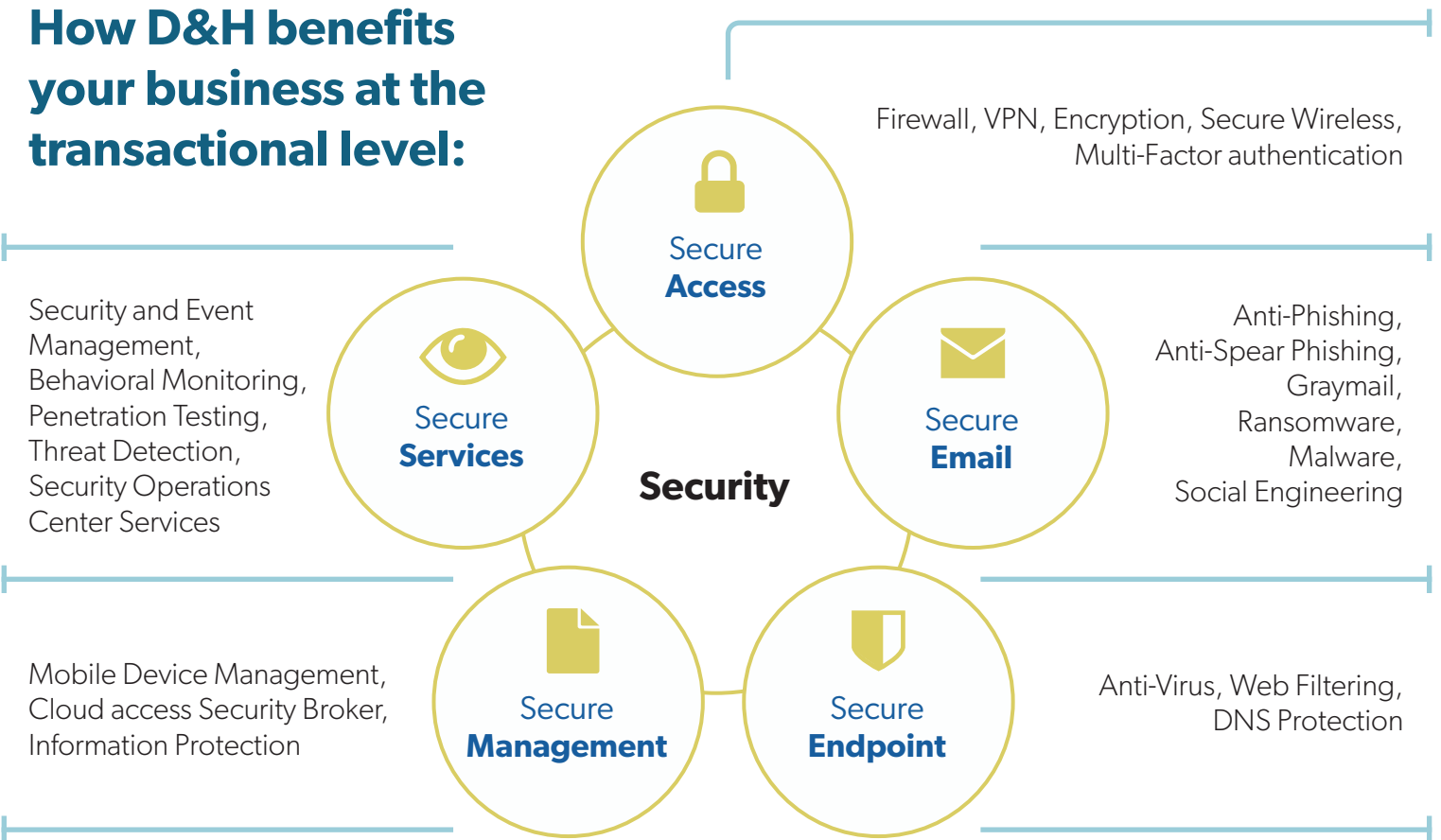


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# Security Cloud Cluster: Protect Your Entire IT Environment

The D&H security cluster provides aggregate solutions for you to grow—in a flexible and customizable delivery model—through secure access, secure email, secure endpoint, secure management, and secure services.

## How D&H benefits your business at the transactional level:



Save time and money protecting devices with Security-as-a-Service—our EDR managed security solution features two-way firewall, intrusion detection, anti-phishing, web filtering, and user app control.

### Featured Security Cloud Cluster Complementary Vendor/Product Logos



Visit [dandh.com/security](http://dandh.com/security) or contact [CloudSolutions@dandh.com](mailto:CloudSolutions@dandh.com) to learn more about the Security Cloud Cluster and the complementary vendors' products and services that make up the complete solution.

800.877.1200

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