## Business Assessment Follow-Up

## Your Business Goals

Based on our previous conversations, our understanding of your business goals is as follows:

### 3-Year Goals

Line-item customer 3-year goals

### 3-Year Goal Adjustments

Line-item any improvements that you can offer to the above goals

### 5-Year Goals

Line-item customer 5-year goals

### 5-Year Goal Adjustments

Line-item any improvements that you can offer to the above goals

## Our Recommendations

Based on your current IT infrastructure and your needs, both immediate and long-term, we recommend the following IT infrastructure for your business. This recommendation is designed for your needs today with a margin of expected growth built in. It also accounts for your growth projections, although additional incremental products may be necessary over the course of time. We anticipate that this technology stack will result in complete satisfaction for you, your employees, and your customers.

We appreciate your partnership and look forward to working closely with you in the future!

|  |  |  |  |
| --- | --- | --- | --- |
|  | ***Make*** | ***Model*** | ***Qty*** |
| ***New desktop PCs*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Upgraded desktop PCs*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***New laptop PCs*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Upgraded laptop PCs*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***New server*** |  |  |  |
| ***Additional Features*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Upgraded server*** |  |  |  |
| ***New Features*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Upgraded Internet*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Printer*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Router*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Firewall / UTM*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Wireless router*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Switch*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Wireless AP*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Wireless controller*** |  |  |  |
| ***Reason / Value*** |  |  |  |
| ***Storage*** |  |  |  |
| ***Additional Features*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Back-up drive*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Anti-virus software*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***Back-up software*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***LoB software*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***LoB software*** |  |  |  |
| ***Reason / Value*** |  | | |
| ***LoB software*** |  |  |  |
| ***Reason / Value*** |  | | |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |
|  |  |  |  |