

ISG North America Alliances

Hardware



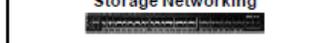
Software



Lenovo Software Defined Infrastructure (SDI) Portfolio

ThinkAgile VX Series	ThinkAgile HX Series	ThinkAgile MX Series	Scale SC//Platform OnDemand
			
Streamline hybrid cloud deployments with seamless operational management	Designed for easy deployment and manageability. Run any workload, any scale anywhere with ThinkAgile HX.	Quick and easy to deploy HCI solution with Microsoft WSSD certified hardware and S2D Storage Spaces Direct (S2D) feature of Windows Server – DataCenter Edition.	The Scale Computing Platform (SC//Platform) available through Lenovo helps you create affordable infrastructure that's scale and highly available by combining servers, storage, hypervisor, and backup/DR into a single appliance.
<ul style="list-style-type: none"> Simplify operations with optimized costs <ul style="list-style-type: none"> Faster time to value with >75% reduction in deployment time Run more workloads on fewer hosts <ul style="list-style-type: none"> 150% increase in the number of VMs on VCF The only high memory SAP HANA solution <ul style="list-style-type: none"> Only solution with up to 16TB memory for SAP HANA with VX850v3 SAP HANA 	<ul style="list-style-type: none"> All in one hybrid cloud solution <ul style="list-style-type: none"> Available in both CAPEX and OPEX (Truscale) models to consume. AI from edge to cloud <ul style="list-style-type: none"> Only vendor with GPT in a box. AI ready solution for edge use cases (HX1021) Product differentiation <ul style="list-style-type: none"> Storage heavy configuration supporting upto 20TB with AMD Genoa. 	<ul style="list-style-type: none"> AI optimized solutions <ul style="list-style-type: none"> Versatile platform delivering AI, compute and storage performance at the edge with the best power efficiency. Edge to cloud <ul style="list-style-type: none"> Multiple products and solutions available Innovation in deployment and lifecycle management Strong ISV partnership <ul style="list-style-type: none"> Part of a select group of vendors to join Premier solutions 	<ul style="list-style-type: none"> From Edge to Core Optimal for Core Datacenter use cases: VDI, remote office / back office, hybrid cloud Enterprise Edge, that requires ease of use and simplified remote management Supports up to 400 VMs Integrated appliance, with trusted Scale software & support plus certified Lenovo hardware

Lenovo Solutions for 3-Tier architecture

	Lenovo	Software Partnerships	Why Lenovo
Compute			<ul style="list-style-type: none"> Certified hardware with leading virtualization software providers so you can deploy and manage with confidence Single pane of glass for your datacenter manageability needs ThinkSystem servers optimized for performance with our software partners
Hypervisor			<ul style="list-style-type: none"> Lenovo supports a broad range of hypervisors tested and certified with our award-winning server solutions Deploy and manage with confidence
Storage	<p>Enterprise Storage</p> 		<ul style="list-style-type: none"> Lenovo offers best in class enterprise storage systems with 6-9's of availability, hybrid and all-flash models to meet your performance and reliability needs Operational Simplicity: Intuitive, web-based GUI for easy system setup and management with access to data in minutes Accelerate your apps: Leading performance and superior data insights with All Flash Arrays leveraging Block, File and Object.
Networking	<p>Storage Networking</p> 		<ul style="list-style-type: none"> Over 75% of Fibre Channel customers are using Brocade Organizations can build small-to-large scale data centers with flexible, scalable, and easy-to-use Brocade Fibre Channel switches. These switches are NVMe-ready to meet the most demanding flash storage requirements.

Professional Services

Lenovo SSG Services

- VM Migration Assessment: expert-led strategy and assessment concentrating on VM migration from VMware to alternative solutions
- Migration Services from VMware to Nutanix, Microsoft and RedHat solutions; design and execute the migration plan

TruScale Solutions

- TruScale for Hybrid Cloud** is an end to end managed hyperconverged infrastructure solution that hosts virtualized compute, storage and networking and combines the advantage of hybrid cloud with security of on-premises infrastructure, all delivered as a service.
- Lenovo TruScale Hybrid Cloud with Nutanix:** takes the complexity and heavy lifting out of IT management for businesses, so they can focus on driving innovation.
- Lenovo TruScale Hybrid Cloud with Red Hat OpenShift:** this container platform-as-a-service (CPaaS) solution combines Red Hat's industry-leading container platform with best-in-class Lenovo infrastructure hardware in a pay for what you use subscription service
- Lenovo TruScale Hybrid Cloud with VMware:**
 - Hybrid Cloud with VMware is targeted for Enterprise customers and workloads. This version includes the VMware VCF stack and automation software to provide IaaS along with hypervisor management
 - Hybrid Cloud for Edge provides a smaller footprint and can include edge devices and processing. This version includes IaaS with hypervisor management along with the TruScale Cloud Management Platform
 - Multi-cloud with Deloitte includes VMware stack along with Deloitte Multi-Cloud
 - RISE with SAP is targeted for VMware-based SAP workloads
 - IaaS for VMware provides IaaS only with no management of the hypervisor or up-the-software stack

Channel Delivered Professional Services

- Work with your trusted Lenovo Business Partner for Professional Services including assessment, migration, architecting, deployment and project management