

D&H



Lenovo



D&H & Lenovo Are Built for Your Business!

Become Built-for-Growth with
this Interactive Resource Guide



THE LENOVO DIFFERENCE WHY LENOVO?

Lenovo is a leading device brand, inspired to create cutting-edge solutions that are innovative, durable, and built for the on-the-go workforce. But their expertise goes well beyond devices.



Lenovo supports your business with **exclusive tools and resources**

LENOVO PARTNER HUB

SMART FIND

PRODUCT SPECIFICATION
RESOURCE GUIDE



Unlock **exclusive pricing programs** to level up your Lenovo business including **SMB promotions, quarterly discounts, and monthly rebates.**

LENOVO DEAL REGISTRATION



Get tailored support with a **dedicated Lenovo sales rep** and partner tiering systems.



Lenovo offers **featured products** every quarter to help you drive sales.



THE D&H DIFFERENCE WHY D&H DISTRIBUTING?

D&H is a leading technology distributor with the latest solutions, services, and exceptional partner experiences that help you grow your business in North America.



100% North American Service

We're committed to unmatched support, communication and convenience. The ability to problem solve, develop relations and take care of our customers is what makes the difference.



Personalized and Dedicated Service

No phone queues at D&H, each account gets dedicated support offering a consultative approach to understanding every customer's business.

»»» D&H Partnerfi COMMUNITY

This is an **exclusive community** that connects our strategic partners to create synergy by developing key relationships, alignment on solutions and channel trends, all while offering unique benefits and engagement opportunities.

»» D&H AND LENOVO: BUILT FOR GROWTH



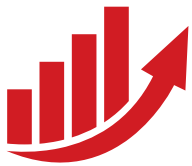
D&H and Lenovo have a unique channel partnership that **emphasizes your unique business growth**. With a strong focus on the SMB market, exclusive promotions and rebates, as well as access to program built to grow your business, we have the **expertise, knowledge, and drive to help you be built for growth alongside us**.



THE LENOVO SPECIALIST TEAM

Our team of Lenovo specialists are trained and knowledgeable on the latest solutions available to you.

[MEET OUR LENOVO SPECIALIST TEAM!](#)



LENOVO SCORE FOR GROWTH

Earn D&H Account Credit for the Lenovo purchase you make every day!

[LEARN MORE ABOUT LENOVO SCORE!](#)



EXCLUSIVE PARTNER ACTIVATION PROMOTION

Purchase at least \$5,000 in Lenovo solutions from D&H and you'll earn \$500 in D&H account credit!

[SHOP LENOVO SOLUTIONS NOW!](#)



LENOVO BOOST PROGRAM

This is a credit-based incentive program that rewards our MSP and OEM business partners.

[LEVEL UP WITH LENOVO BOOST!](#)



DEDICATED MINI SITE

We've collected a wealth of Lenovo knowledge and put it in the palm of your hand.

[VISIT OUR LENOVO MINI SITE NOW!](#)



LENOVO XAAS CONFIGURATOR TOOL

Attach software and services to your Lenovo device to increase profit margins and generate recurring streams of revenue!

[LEVERAGE OUR LENOVO XAAS CONFIGURATOR TOOL NOW!](#)