



# Lenovo Cloud Solutions for Microsoft 365

Experience a simpler,  
secure way to make the most  
of Microsoft 365 for your business.

The need to enable and drive end user productivity, ensure security,  
and enable ease of technology has never been more important.  
And that need is only increasing, with no signs of slowing down.  
**Introducing: Lenovo Cloud Solutions for M365.**



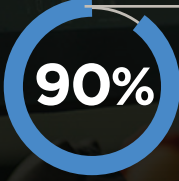
Smarter  
technology  
for all

Lenovo

## Challenges that the cloud can solve. Outcomes that only the cloud can bring.

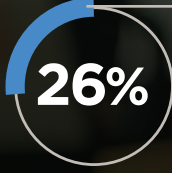
With an expansive rise in remote and hybrid work, we're having to totally reevaluate our approach to business and getting things done. And new approach means new challenges, like **finding ways to collaborate**, **communicate**, and **support your remote workers in the same way you provide for your in-office employees**.

With a divide in where work is taking place, we not only have to evaluate how we can best support in-office and out of-office teams, but we also have to ensure **security** and **data integrity** to provide a best-in-class work experience, from anywhere, for all employees.



90%

of all companies saw IT department improvement when they shifted to cloud<sup>1</sup>



26%

of SMBs using cloud services grew faster than businesses without cloud tools<sup>2</sup>



## Microsoft managed, maximized, and simplified.

With Lenovo's portfolio of Cloud Solutions, your business has an easier way to access **Microsoft 365 licenses** and the business-grade apps you need. And the **Lenovo difference is clear: a layer of services that are targeted at the challenges your organization faces, and tailored to ensure and potentialize the business outcomes** you expect from your move to the cloud.

This way, our team can take the weight off your IT team's shoulders, while your business and your end users get a boost in **productivity, collaboration, and security**. Lenovo enables you to easily adopt, implement and maximize your Microsoft cloud investment—**all for one manageable monthly price**. Keep your company secure and productive with **one simple and complete solution built to save your business time and money**.

82%

of all companies saved money through their last cloud adoption<sup>3</sup>

94%

of SMBs report increased security benefits after moving to the cloud<sup>4</sup>

# The Lenovo difference is clear.

It's no secret, Microsoft's plans for business are key to enhancing productivity and security. But, what can you do to **take the benefits of Microsoft 365 even further?**

## That's where Lenovo comes in.

Our team offers a layer of services and expertise that makes taking your cloud transition easier, faster, and with more effective business outcomes.



### M365 through Lenovo

#### Simplify your access to M365

purchasing your licenses directly from Lenovo and enhancing the value of every device - all for one manageable monthly price.



### Lenovo Cloud Migration

#### Removes the hassle and mitigates the risks involved in your migration.

Our highly trained technicians will make things easier, reducing the lag time of the transition process, and ensuring the security of your data throughout the operation.



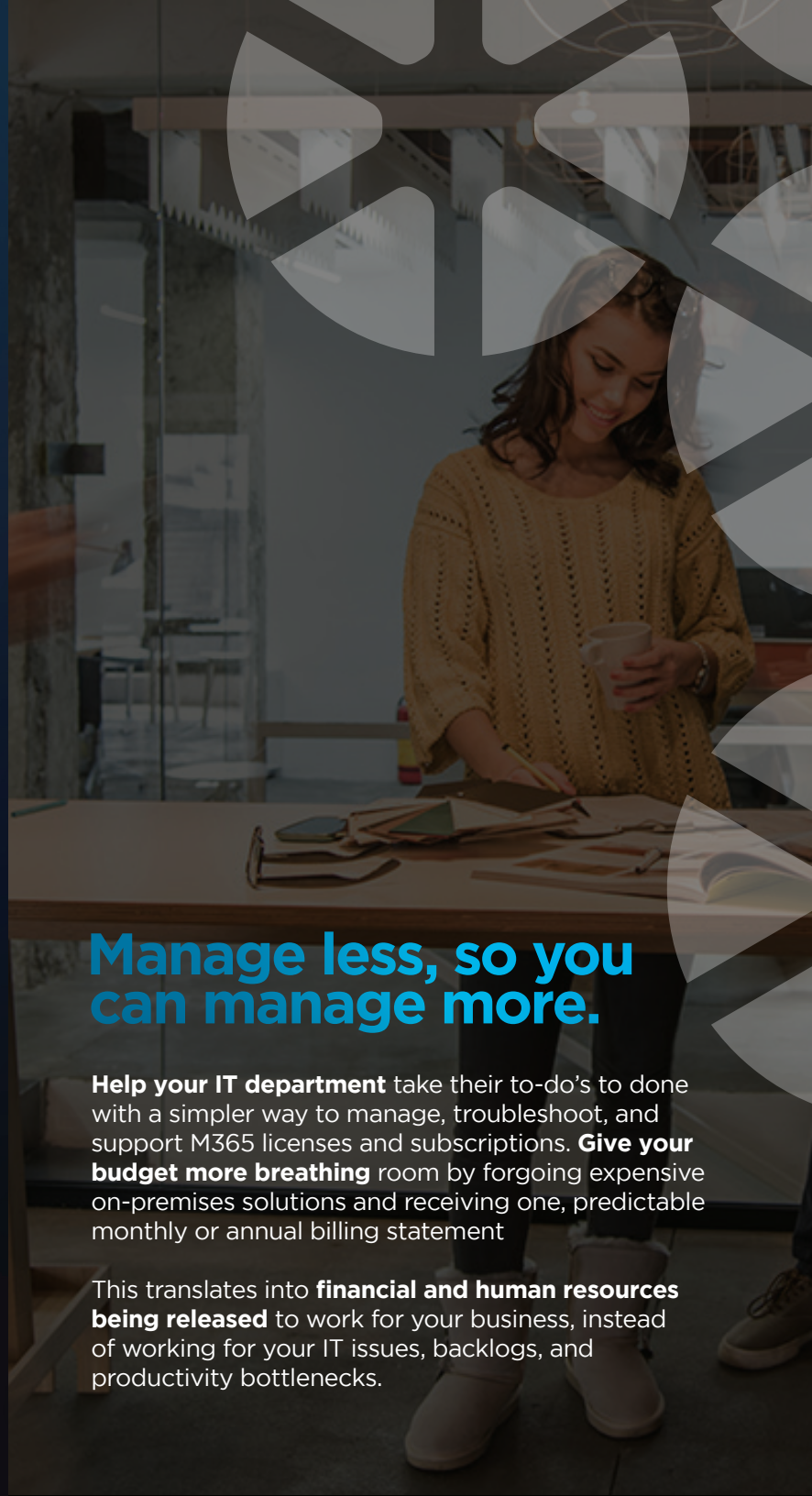
### Cloud Managed Services


Lenovo technicians will provide L2 support that **solves issues faster**, answers your workforce's queues around M365 apps, and **releases your IT team from the hassle of trouble-shooting** end-users.

## Manage less, so you can manage more.

**Help your IT department** take their to-do's to done with a simpler way to manage, troubleshoot, and support M365 licenses and subscriptions. **Give your budget more breathing room** by forgoing expensive on-premises solutions and receiving one, predictable monthly or annual billing statement

This translates into **financial and human resources being released** to work for your business, instead of working for your IT issues, backlogs, and productivity bottlenecks.





## The apps you want. With the management you need.

Business tools should enhance productivity, not slow it down. With Lenovo Cloud Solutions for M365 your entire team—from end users to IT staff—can stay **productive and connected**.


From collaborating on documents, spreadsheets, or presentations in real time, to accessing files from anywhere thanks to **OneDrive**, or hosting client calls through **Teams**, your employees can access the business tools they need at **any time**, from **any device**, and from **anywhere in the world**.

Plus, your IT department gets an extra set of hands for end-user support through our **Cloud Managed Services**, helping to **reduce downtime**, speed up issue resolution, and let them get back to focusing on the bigger picture.

## Around the clock security.

Cyber criminals have their sights set on Small and Mid-Market Businesses. With **Microsoft 365 through Lenovo**, we keep you proactively and automatically compliant and **up to date with the latest security and privacy regulations**. Plus, Lenovo Cloud Managed Services add an extra layer of protection, ensuring your end-users have the correct usage rights for each app, with everything they need for securely sharing documents, sensitive information, and even personal information and data.

And, since everything is in the cloud, you can keep your end users working securely, both on and off site, whatever connection they are using, and without additional investment into on-premises security.



## Experience a simpler approach to the cloud. Today.

Staying secure and productive from anywhere has never been easier. Lenovo and Microsoft will work hand-in-hand so that your end-users, your IT team, and your business will get to experience the cloud benefits, first-hand.

Interested in purchasing Lenovo Cloud Solutions? We've made that simple too, with the ability to purchase on your next device order, through the LenovoPRO Small Business store, your preferred technology partner, or through our Sales Reps.

**Talk to your Lenovo Representative today, or visit [lenovo.com/cloud-solutions](https://lenovo.com/cloud-solutions) to learn more.**

**LCSM365\_Flyer\_LPGA\_07-15-2021\_LZ**

1 - Deloitte, Commissioned by Google. Small Business, Big Technology. How the Cloud Enables Rapid Growth in SMBs. 2 - Exact and Pb7 Research. SMB Cloud Profitability Study. 3 - DXC Technology, Commissioned and Conducted by TNS. Global Cloud Technology Report. - 4 Microsoft Office 365. About Microsoft 365. Lenovo Services not available for every model and are subject to availability. Lenovo reserves the right to alter product offerings and specifications, at any time, without notice. Lenovo makes every effort to ensure accuracy of information but is not liable or responsible for any editorial, photographic, or typographic errors. Images are for illustration purposes only. For full Lenovo product, service, and warranty specifications, visit [www.lenovo.com](https://www.lenovo.com). Lenovo and the Lenovo logo are trademarks or registered trademarks of Lenovo. Other company, product and service names may be trademarks or service marks of others. © **Lenovo 2021. All rights reserved.**

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