Secure sustainable growth with Lenovo and Intel

A single point of contact, and hardware deployment without the hard cost.

Managed Service Providers

While most are relatively small, their involvement with the end user ranges from responsive help-desk support to managing cyberattacks. Lenovo MSP helps MSPs capitalize on service-led and solutions-based opportunities with their customers and drives additional revenue streams.

Small Business Owners & IT Decision Markers

Need access to digital devices, software, tech support, and disruption-proof solutions to increase work-from-anywhere (WFA) efficiencies and evolve to solve new technology challenges.

Maintain Your Security

- Transparent supply chain
- · ThinkShield portfolio
- Safer remote collaboration
- Scalable and future-proof
- Transparent supply chain
- Intel vPro Platform built in security with Hardware Shield
- Unrivaled incident response/ coordinated processes to keep businesses safe
- Intel Bug Bounty program for discovery & elimination of issues

Ensure Your Reliability

- Configuration services
- Lenovo Device Intelligence Solutions
- Lenovo Authorized Service
 Provider (ASP) Program
- Premier Support
- CAM & LPS Support
- Easy, remote management
- Minimize downtime
- · Detects & removes threats
- Improve employee productivity
- Eases IT burden

Accelerate Your **Profitability**

- TruScale DaaS scalability
- Complementary service offerings
- Co-marketing support
- Breadth & depth of products with Lenovo 360
- Grow Monthly Recurring Revenue
- Faster customer quoting
- Education sessions for MSPs
- A fully transparent commercial structure with improved financial terms.
- Improves employee experience
- Intel vPro Platform MSP Tech Accelerator Program
- Intel Partner Alliance Program

A Technology Ecosystem You Can **Trust**

- · Decades of co-innovation
- Secure supply chains
- Industry's premier ecosystem
- Addresses expertise & talent gaps
- Dependable, reputable technology
- Integrations with major toolsets that you already use—Kaseya, ConnectWise.

