

Extended Warranty Program (EWP)

K-12 Technology Protection Solutions



A purposefully designed technology protection plan for the K-12 student environment, offering Educational Institutions peace-of-mind and a no hassle claims experience.

Program Differentiator:

On-hand spare-pool of devices enables Partners to offer a service solution that provides immediate device replacement with virtually no down-time.

How it works:

- Defective/Damaged devices are immediately replaced with units from the on-hand device spare pool
- Online Claims Submission and Automation
- Device shipped to service center for claim approved repair and/or replacement (complimentary domestic shipping)
- The repaired or replaced* device will then be shipped back to the customer to replenish spare pool

*Device may be replaced with a product of like kind or similar features as determined by provider if the cost of covered repairs exceed device's original purchase price.

www.dandh.com/K-12 800.877.1200

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Partner Benefits:

- Increase Revenue
- Increase Gross-Profit Margin

- Customer Retention
- One Point of Contact-Regardless of OEM

EWP Key Features:

- Flexible Term and Payment Options
 - 24mos/2yrs, 36mos/3yrs or 48mos/4yrs
 - CAPEX (up-front purchase)
 - OPEX (monthly or annual payments)
- 3% On-Hand Device Spare pool
 - Advanced Replacement
 - No Claims Waiting Period
- No Deductibles or Service Fees

- Parts and Labor Covered
 - Power Surges
 - Manufacturer Failures & Defects
 - Mechanical & Electrical Failures
 - Failures Resulting From Normal Usage
 - Accidental Damage from Handling without Claim # Limit
- No Lemon Policy



Extended Warranty Plan (EWP)

K-12 Student Device Protection Solutions

TERM	Device MSRP	VAR***	ERP	SKU	
24 MONTHS	< \$250*	\$43.35	\$56.99	EEWP24CHRM249 EEWP24WIN249	
	\$250 - \$500**	\$52.79	\$68.99	EEWP24CHRM499 EEWP24WIN499	
	2 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 24 months term.				

TERM	Device MSRP	VAR***	ERP	SKU	
36 MONTHS	< \$250*	\$54.82	\$71.99	EEWP36CHRM249 EEWP36WIN249	
	\$250 - \$500**	\$65.61	\$85.99	EEWP36CHRM499 EEWP36WIN499	
	3 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 36 months term.				

TERM	Device MSRP	VAR***	ERP	SKU	
U-U 48 MONTHS	< \$250*	\$73.21	\$95.99	EEWP48CHRM249 EEWP48WIN249	
	\$250 - \$500**	\$86.00	\$112.99	EEWP48CHRM499 EEWP48WIN499	
	4 Year Extended Warranty Plan (EWP) for K-12 EDU Student Device. Includes 3% spare pool for Advanced Replacement coverage of Mechanical Defects and Accidental Damage protection from handling over a 48 months term.				

*Extended Warranty Plan (EWP) for EDU/K12 Student Device with an ERP of \$0-\$249.99.

***VAR pricing reflects 10% discount good through 12/31/2022.

^{**}Extended Warranty Plan (EWP) for EDU/K12 Student Device with an ERP of \$250-\$499.99.