D&H

Microsoft Windows 11

DEVICE REFRESH PARTNER PLAYBOOK

acer AMD ASUS DELL Technologies hp intel

Lenovo Microsoft Surface Qualcomm T-MOBILE FOR BUSINESS REGISTERED PARTNER cellhub

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INTRODUCTION

Windows 10 is reaching End-of-Support in October of 2025. Although that may seem like a long runway, now is the perfect time to discuss refreshing your clients' device fleet. If they're still operating on outdated devices, they could be sacrificing a whole lot more than a few minor OS improvements.

OPERATING ON OUTDATED DEVICES

- Slower performance
- Poor battery performance
- Higher security risk
- Disjointed collaboration
- Cannot use latest Microsoft solutions
- Poor imagery/ display

To help you start this conversation with your clients, D&H has assembled this exclusive toolkit for our partners, filled with information and resources so you can be your clients' **device refresh expert**!

CONTACT A DEVICE SALES SPECIALIST TO GET STARTED!

Microsoft Specialist	HP Specialist	Lenovo Specialist	AMD Specialist
MicrosoftSpecialist@dandh.com	HPI@dandh.com	LenovoSpecialist@dandh.com	AskAMD@dandh.com

Microsoft Windows 11

DOWNLOAD YOUR WINDOWS 11 PRO BRANDING GUIDE

Microsoft **Contact a D&H Microsoft Specialist Now!**
MicrosoftSpecialist@dandh.com

Microsoft Windows 11

DOWNLOAD YOUR 2024 SMB DEVICE REFRESH GUIDEBOOK

Create a better out-of-the-box experience for your customers with Windows Autopilot

Simplify the way devices get deployed, reset, and repurposed, with an experience that is zero touch for your clients and adds margin to your Windows 11 Pro and Enterprise device sales.

Why Windows Autopilot?

- Perceptions about the time-intensive nature of Windows device deployment may inhibit some customers from moving to new Windows 11 Pro and Enterprise devices. Modernizing deployment with Windows Autopilot helps address that concern.
- With Windows Autopilot, a partner can optimize user features, settings, and apps for the customer without ever touching the device.
- Windows Autopilot also simplifies ongoing device management, including reset, recovering, re-purposing, and end-of-life disposal.

Why should resellers embrace Windows Autopilot?

- Grow Windows 11 Pro device sales through faster device refresh.
- Build profitable, scalable device deployment and management offerings.
- Cross-sell/up-sell Microsoft cloud services, e.g., EMS and Microsoft 365.
- Generate higher customer satisfaction, retention, and lifetime value.

Windows 11 Pro is also still available! Get started with Windows Autopilot at D&H today for whichever OS meets the needs of your business. Contact ProServices@dandh.com for more information.

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How does Windows Autopilot work with D&H?

When you add Windows Autopilot services to your Windows 11 Pro and Enterprise device purchases, we unbox the device, capture the required data, and link it to the appropriate end user tenant and profile via Microsoft Partner Center before it ever ships! When your clients unbox the device and connect to the Internet, Windows Autopilot takes care of the rest by transferring their personalized settings, apps, and data to them in just minutes.

Even better, D&H does not require a device unit minimum to add on Windows Autopilot services!

Windows Autopilot Services at D&H

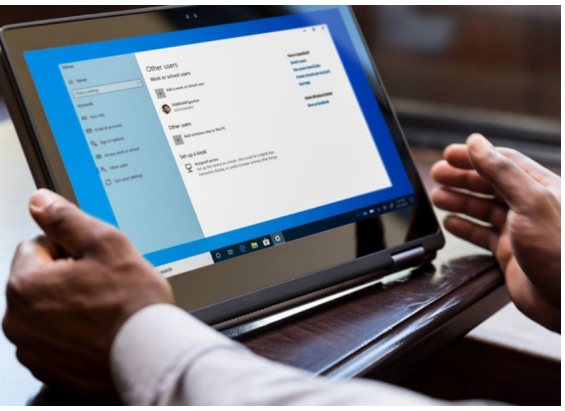
Basic Data Capture

Data capture and Link various Windows 11 Pro devices to the appropriate end user tenant & profile via Partner Center with appropriate access.

D&H SKU: MSAPAZUREJOIN
Cost per Device: $4.00

D&H SKU: MSAPAZUREJOINLC
Cost per Device: $3.00*

*Discounted service when purchased with corresponding MS licensing - Data capture and Link various Windows 10 devices to the appropriate end user tenant & profile via Partner Center w/appropriate access



Premium Provision

Data capture, Link + application downloads on various Windows 11 Pro devices to the appropriate end user tenant & profile via Partner Center with appropriate access.

D&H SKU: MSAPPROVISION
Cost per Device: $12.00

D&H SKU: MSAPPROVISIONLC
Cost per Device: $10.00**

**Discounted service when purchased with corresponding MS licensing - Data capture, Link + application downloads on various Windows 10 devices to the appropriate end user tenant & profile via Partner Center w/appropriate access

Advance Data Capture

Data capture of Hardware Hash ID's on various Windows 11 Pro devices into .CSV file for Reseller or end user self-load via Partner Center.

D&H SKU: MSAPHASHCAP
Cost per Device: $15.00

D&H SKU: MSAPHASHCAPLC
Cost per Device: $13.00***

***Discounted service when purchased with corresponding MS licensing - Data capture of Hardware Hash ID's on various Windows 10 devices into .CSV file for Reseller or end user self-load via Partner Center

Contact ProServices@dandh.com for more information on Windows Autopilot services at D&H!

DOWNLOAD YOUR AMD CO-MARKETING PLAYBOOK!

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Contact a D&H AMD Specialist Now!
AskAMD@dandh.com

AMD

DOWNLOAD YOUR AMD MANAGEABILITY INFOGRAPHIC!

AMD

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AMD RYZEN™ PRO 7030 SERIES PROCESSORS

ULTIMATE PERFORMANCE. PROFESSIONAL EXPERIENCES.

ENGINEERED FOR DEMANDING BUSINESS ENVIRONMENTS

AMD Ryzen™ PRO 7030 Series processors offer proven performance and professional technologies that are a step above for the most demanding IT-managed business environments. Up to eight high-performance "Zen 3" cores deliver outstanding performance that accelerates productivity with the latest collaboration and office apps.

Built on advanced 7nm "Zen 3" architecture for processor performance leadership, accelerating workplace applications.

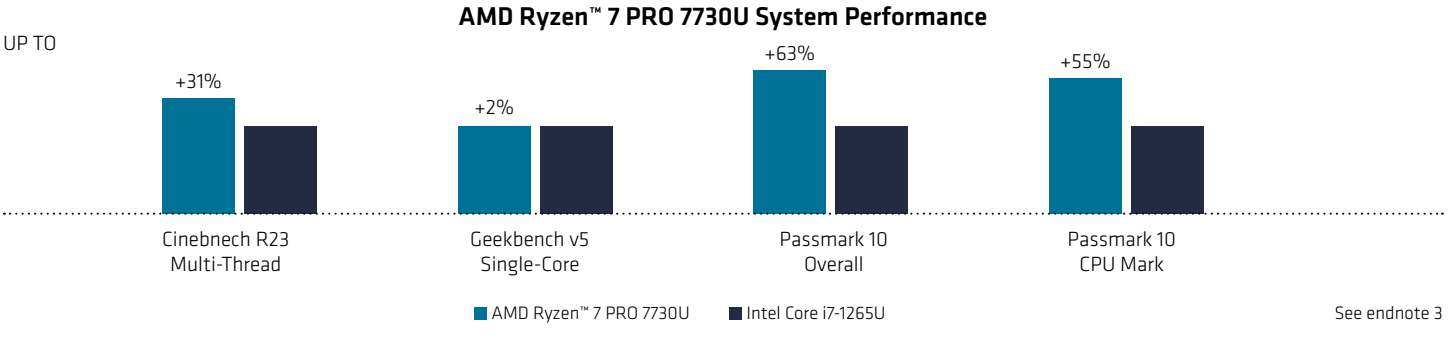
AMD Ryzen™ is the only processor family with up to 8 high performance X86 cores for ultrathin not ebooks.[1]

AMD Ryzen™ 7030 Series is projected to enable up to 20.5 hours of battery life on a single charge.[2]

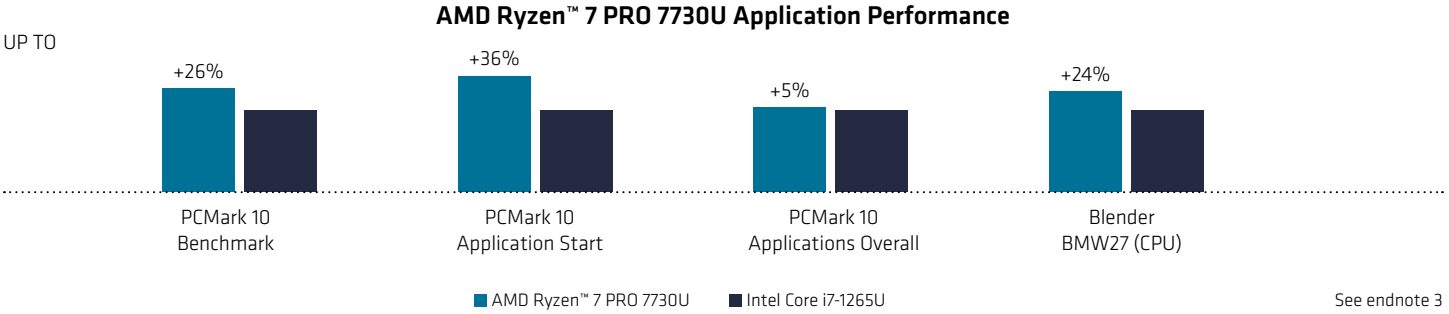
Up to 31% higher multi-thread performance vs the competition[3] for responsive multitasking workplace applications.

LEADERSHIP PERFORMANCE VS THE COMPETITION

AMD Ryzen™ PRO 7030 Series processors offer the advanced performance you need to stay ahead of the competition.



See endnote 3



See endnote 3

COMPETITIVE BATTLECARD

AMD RYZEN™ PRO 7040 SERIES PROCESSOR
FOR BUSINESS LAPTOPS

POWERING SOME OF THE BEST BUSINESS PCs IN THE WORLD

The world's most advanced processors with unparalleled power efficiency for premium business laptops, with a new revolutionary AI engine providing premium AI collaboration experiences with unmatched battery life advantages, speed, and near-silent operation.

ZEN 4
World's Fastest and Most Advanced Business Processor[1,3]

4nm
Incredible power efficiency for business laptop processors

AMD RDNA3
World's most powerful integrated graphics[1]

AMD Ryzen™ AI
World's first integrated AI engine in an x86 processor[2]

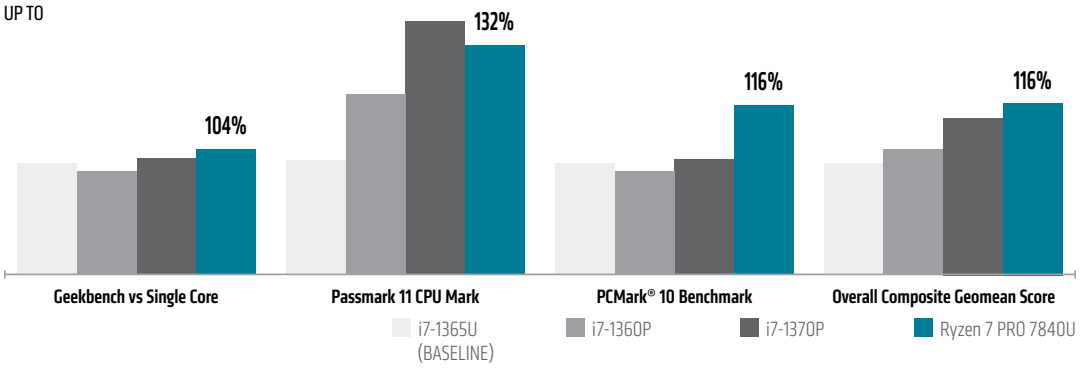
DESIGNED FOR UNCOMPROMISING INNOVATION, SPEED, AND POWER

LEADERSHIP PERFORMANCE VS INTEL 13TH GEN

Faster Performance in Premium Business Laptops[4,5]

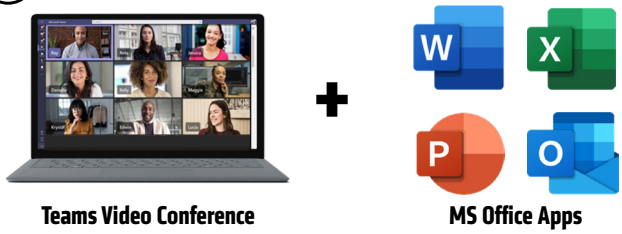
- Superior "Zen 4" architecture
- 8 high performance cores
- "U Series" provides performance and power efficiency for T&L systems
- Competes against higher power "P Series"

PROCESSOR AND SYSTEM PERFORMANCE — COMBINED



BEST-IN-CLASS PRODUCTIVITY AND VIRTUAL COLLABORATION

Accelerate Performance using MS Office Apps while Running Teams[6]



Teams Video Conference + MS Office Apps

UP TO **12% FASTER**
15% LESS POWER
29% BETTER PERF/WATT
(AMD Ryzen PRO 7840U compared to Intel Core i7 1370P)

Teams Battery Life Comparison[7,12]

Teams Video Conference

UP TO **70% LONGER BATTERY LIFE**
(AMD Ryzen PRO 7840U compared to Intel Core i7 1370P)
63% LONGER BATTERY LIFE
(AMD Ryzen PRO 7840U compared to Intel Core i7 1365U)
10% LONGER BATTERY LIFE
(AMD Ryzen PRO 7840U compared to Apple M2 Pro processors)

AMD RYZEN™ PRO 7040U SERIES PROCESSORS

PROCESSOR UPSELL GUIDE (AMD RYZEN™ 5 PRO 7540U TO RYZEN™ 7 PRO 7840U)

POWERING THE BEST AMD BUSINESS PCs IN THE WORLD

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"Zen 4"
World's Fastest and Most Advanced Business Processor

4nm
Incredible power efficiency for business laptop processor

AMD RDNA™ 3
World's most powerful integrated graphics

See endnote: PHXP-37, GD-203

See endnote: PHXP-37

DESIGNED FOR UNCOMPROMISING INNOVATION, SPEED, AND POWER

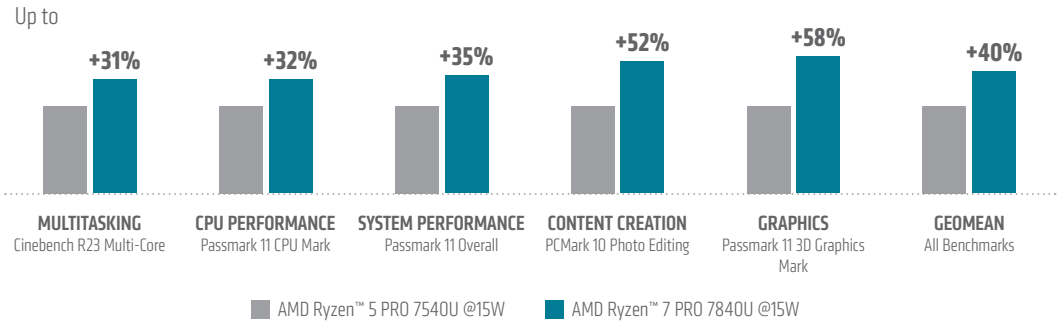
UPGRADE FROM RYZEN™ 5 TO RYZEN™ 7 FOR ABSOLUTE POWERHOUSE PERFORMANCE

UPGRADE TO RYZEN™ 7 FOR FASTER PERFORMANCE IN PREMIUM BUSINESS LAPTOPS

Both with superior "Zen 4" architecture
Upgrade from 6 to 8 high performance cores
Upgrade from up to 4.9GHz to up to 5.1GHz
Upgrade from 22MB to 24MB total cache

See endnote: GD-150

PROCESSOR AND SYSTEM PERFORMANCE



See endnote: PHXP-67

UPGRADE FROM RYZEN™ 5 TO RYZEN™ 7 FOR LEADING BATTERY LIFE AND POWER EFFICIENCY

Up to **22%** **BETTER BATTERY LIFE FOR MICROSOFT TEAMS CONFERENCING**

When comparing the AMD Ryzen™ 5 PRO 7540U and the AMD Ryzen™ 7 PRO 7840U processor

See endnote: PHXP-68

BOTH DESIGNED FOR POWER EFFICIENCY

When running typical office productivity applications users can expect to consume:

Up to **36% LESS POWER**

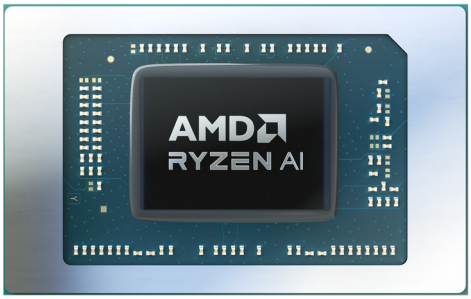
When comparing the AMD Ryzen™ 5 PRO 7540U and the AMD Ryzen™ 7 PRO 7840U processor

See endnote: PHXP-69

INTRODUCING AMD RYZEN™ AI

WORLD'S FIRST INTEGRATED AI ENGINE IN AN X86 PROCESSOR

- ✓ **Optimized AI workloads** for incredible system efficiency
- ✓ Up to **4 concurrent AI streams** for real-time multi-tasking
- ✓ Processes up to **10 trillion AI Operations Per Second**
- ✓ Experience **on-device AI** every day on business laptops



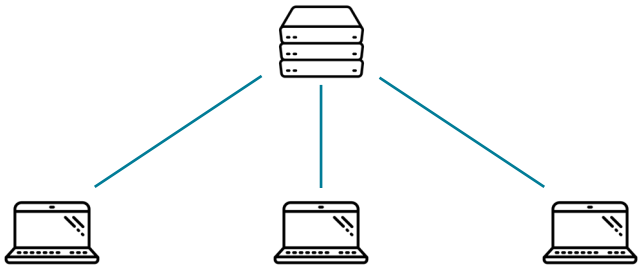
See endnote: PHX-3, PHXP-57

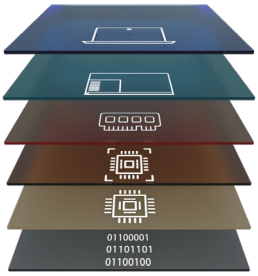
BOTH RYZEN™ 5 AND RYZEN™ 7 DELIVER INCREDIBLY MODERN SECURITY FEATURES

AMD PRO TECHNOLOGIES

A complete set of features that are essential to modern business. SMBs, enterprise businesses, IT admins, and general office workers can take advantage of cutting-edge security features, robust manageability tools, and enterprise-grade stability and reliability as part of AMD PRO technologies.

AMD PRO SECURITY:
Provides innovative layers of defense at the silicon, OS, and platform levels to give IT teams comprehensive security features for the entire system





- OEM SECURITY FEATURES
- WINDOWS® 11 SECURITY
  Secured-Core PC
  Hardware Enforced Stack Protection
- AMD MEMORY GUARD
  Microsoft Pluton Security
- AMD SECURE PROCESSOR
  FIPS 140-3 Level 1 and Level 2* Certification
- AMD "ZEN 3" ARCHITECTURE
  AMD Shadow Stack
- YOUR DATA

See endnote: GD-206, GD-72

* FIPS 140-3 implementation under test

AMD SECURE PROCESSOR:
Dedicated security processor that validates code before it is executed to help ensure data and application integrity

AMD PRO BUSINESS READY:
Provides a robust manageability feature set that simplifies deployment, imaging, and management of an ever-growing and changing fleet.

18 MONTHS
planned software stability

24 MONTHS
planned availability

ENTERPRISE GRADE
quality assurance stability

AMD RYZEN™ PRO 7040 SERIES PROCESSORS (7540U VS 7840U)

AMD RYZEN™ PRO	PERFORMANCE CORES	PROCESS	INTEGRATED AI ENGINE	TOTAL CACHE SIZE	TDP	AMD PRO TECHNOLOGIES
AMD Ryzen™ 7 PRO 7840U	8P	4nm	✓	24 MB	15 - 28 W	✓
AMD Ryzen™ 5 PRO 7540U	6P	4nm		22 MB	15 - 28 W	✓

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1. Testing as of 6/13/23, by BOXX Technologies, commissioned by AMD, utilizing an HP EliteBook 845 G10 with Ryzen PRO 7840U processor @15W, Integrated Radeon Graphics, 16GB RAM, 1TB NVMe SSD, Windows 11 Pro, versus a similarly configured Dell Latitude 5440 with an Intel Core i7- 1365U processor @15W, Intel Integrated graphics, 512GB NVMe SSD, Windows 11 Pro. Using an average composite geomean of the scores measured in the following benchmark tests: CPU - Geekbench v5 Single Core, Cinebench R23 n-thread and Passmark 11 CPU Mark; GPU - 3DMark Fire Strike Extreme Graphics, 3DMark Fire Strike Ultra Graphics, 3DMark Night Raid Graphics; Productivity - PCMark 10 Express, PCMark 10 Extended, PCMark 10 Productivity Test Group; Content Creation - SPECviewperf 3dsmax-06, Procyon Video Editing, and PCMark 10 Photo Editing. PC manufacturers may vary configurations yielding different results. Results may vary. PCMark® is a registered trademark of Futuremark Corporation. **PHXP-37**
2. Based on a smaller node size of the AMD processor for an x86 platform, as of August 2022. GD-203. RYZEN 7000 SERIES PRO mobile: Based on a smaller node size of the AMD processor for a business-class x86 platform, as of April 2023. **GD-203**
3. Boost Clock Frequency is the maximum frequency achievable on the CPU running a bursty workload. Boost clock achievability, frequency, and sustainability will vary based on several factors, including but not limited to: thermal conditions and variation in applications and workloads. **GD-150**
4. Testing as of 11/27/23 by BOXX Technologies, commissioned by AMD, utilizing an HP EliteBook 845 G10 with Ryzen 5 PRO 7540U processor, Integrated Radeon Graphics, 32GB RAM, 256GB NVMe SSD, Windows 11 Pro and an HP EliteBook 845 G10 with Ryzen 7 PRO 7840U processor, Integrated Radeon Graphics, 32GB RAM, 512GB NVMe SSD, Windows 11 Pro Using the following tests: Cinebench R23 nT, Passmark 11 CPU Mark, Passmark 11 Overall, PCMark 10 Photo Editing, Passmark 11 3D Graphics Mark, and a GEOMEAN score of all the benchmarks above. The composite geometric mean score is an average which indicates the typical value of the benchmark results. PC manufacturers may vary configurations yielding different results. Results may vary. **PHXP-67**
5. Based on internal testing by AMD as of 11/27/23. Battery life results evaluated by operation of a nine-participant Microsoft Teams video conference on battery. System configuration for AMD systems run from power level 100% > 5% @150nits brightness and power mode set to "power efficiency." System configuration for Ryzen™ 5 7540U: HP EliteBook 845 G10, AMD Radeon Graphics, 32GB RAM, 256GB NVMe SSD, Windows 11 Pro and 51Wh battery. System configuration for Ryzen™ 7 7840U: HP EliteBook 845 G10, AMD Radeon Graphics, 32GB RAM, 512GB NVMe SSD, Windows 11 Pro and 51Wh battery. Battery life will vary based on a variety of factors. **PHXP-68**
6. Testing as of 11/27/23 by AMD internal performance lab. System configuration for AMD Ryzen PRO 7840U: HP EliteBook 845 G10, 32GB RAM, 512GB NVMe SSD, Integrated Radeon graphics, Windows 11 Pro running in Power Efficiency mode, system configuration for AMD Ryzen 5 PRO 7540U: HP EliteBook 845 G10, 32GB RAM, 512GB NVMe SSD, Integrated Radeon graphics, Windows 11 Pro running in Power Efficiency mode using the following tests: Microsoft Teams + Procyon wall power consumed (watts). Each Microsoft Teams call consists of 9 participants (3X3) while running the UL Procyon Overall benchmark. Laptop manufactures may vary configurations yielding different results. **PHXP-69**
7. As of August 2022, select Ryzen™ 7040 processors for mobile with dedicated AI hardware are the only x86 PC processors with dedicated AI hardware. **PHX-3**
8. Based on testing by AMD Engineering as of 10/24/23, on a test system configured with an AMD Ryzen(tm) 7 7840U processor with Ryzen(tm) AI enabled, Radeon(tm) 780M Graphics, 16GB RAM, and Windows 11 Pro to measure response time impact on individual AI applications when running AMD internal AI models of Depth Estimation, Eye Gaze Correction, Super Resolution, Scene Detection sequentially and at the same time. PC manufacturers may vary configurations, yielding different results. Performance may vary based on use of latest drivers. **PHXP-57**
9. Ryzen™ AI is defined as the combination of a dedicated AI engine, AMD Radeon™ graphics engine, and Ryzen processor cores that enable AI capabilities. OEM and ISV enablement is required, and certain AI features may not yet be optimized for Ryzen AI processors. Ryzen AI is compatible with all AMD Ryzen 7040 series processors except the Ryzen 5 7540U and Ryzen 3 7440U. Please check with your system manufacturer for feature availability prior to purchase. **GD-220a**
10. Full system memory encryption with AMD Memory Guard is included in AMD Ryzen PRO, AMD Ryzen Threadripper PRO, and AMD Athlon PRO processors. Requires OEM enablement. Check with the system manufacturer prior to purchase. **GD-206**
11. Microsoft Pluton is a technology owned by Microsoft and licensed to AMD. Microsoft Pluton is a registered trademark of Microsoft Corporation in the United States and/or other countries. Learn more at https://www.microsoft.com/security/blog/2020/11/17/meet-the-microsoft-pluton-processor-the-security-chip-designed-for-the-future-of-windows-pcs/. Microsoft Pluton security processor requires OEM enablement. Check with the OEM before purchase. AMD has not verified the third-party claim. **GD-202**
12. The AMD Secure Processor is a dedicated on-chip security processor integrated within each system-on-a-chip (SoC) and ASIC (Application Specific Integrated Circuit) designed by AMD. It enables secure boot with root of trust anchored in hardware, initializes the SoC through a secure boot flow, and establishes an isolated Trusted Execution Environment. **GD-72**

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AMD RYZEN™ PRO 7040U SERIES PROCESSORS

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See endnote: PHXP-37, GD-203

4nm

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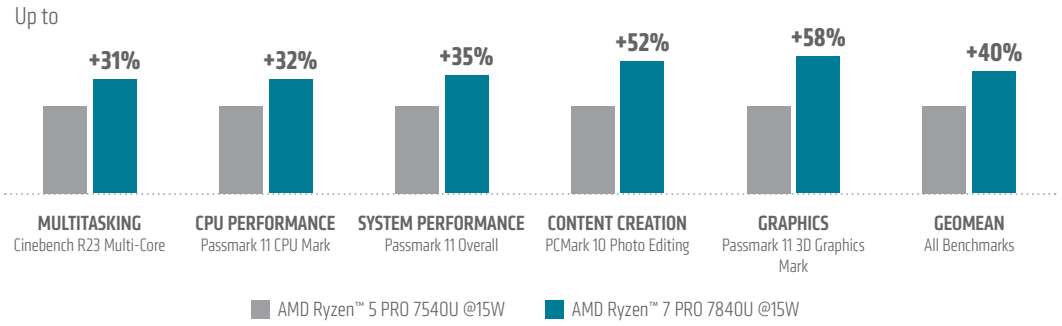

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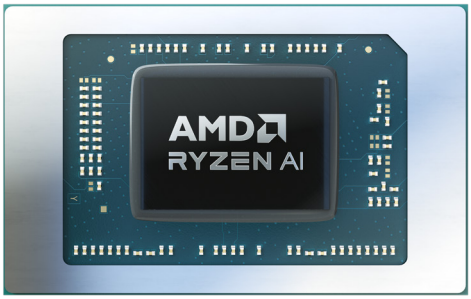

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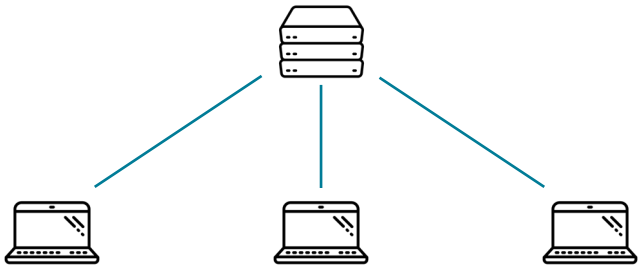

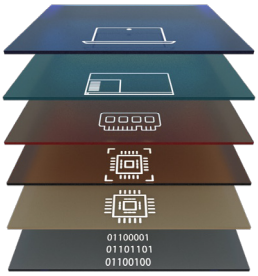

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3. Boost Clock Frequency is the maximum frequency achievable on the CPU running a bursty workload. Boost clock achievability, frequency, and sustainability will vary based on several factors, including but not limited to: thermal conditions and variation in applications and workloads. **GD-150**
4. Testing as of 11/27/23 by BOXX Technologies, commissioned by AMD, utilizing an HP EliteBook 845 G10 with Ryzen 5 PRO 7540U processor, Integrated Radeon Graphics, 32GB RAM, 256GB NVMe SSD, Windows 11 Pro and an HP EliteBook 845 G10 with Ryzen 7 PRO 7840U processor, Integrated Radeon Graphics, 32GB RAM, 512GB NVMe SSD, Windows 11 Pro Using the following tests: Cinebench R23 nT, Passmark 11 CPU Mark, Passmark 11 Overall, PCMark 10 Photo Editing, Passmark 11 3D Graphics Mark, and a GEOMEAN score of all the benchmarks above. The composite geometric mean score is an average which indicates the typical value of the benchmark results. PC manufacturers may vary configurations yielding different results. Results may vary. **PHXP-67**
5. Based on internal testing by AMD as of 11/27/23. Battery life results evaluated by operation of a nine-participant Microsoft Teams video conference on battery. System configuration for AMD systems run from power level 100% > 5% @150nits brightness and power mode set to "power efficiency." System configuration for Ryzen™ 5 7540U: HP EliteBook 845 G10, AMD Radeon Graphics, 32GB RAM, 256GB NVMe SSD, Windows 11 Pro and 51Wh battery. System configuration for Ryzen™ 7 7840U: HP EliteBook 845 G10, AMD Radeon Graphics, 32GB RAM, 512GB NVMe SSD, Windows 11 Pro and 51Wh battery. Battery life will vary based on a variety of factors. **PHXP-68**
6. Testing as of 11/27/23 by AMD internal performance lab. System configuration for AMD Ryzen PRO 7840U: HP EliteBook 845 G10, 32GB RAM, 512GB NVMe SSD, Integrated Radeon graphics, Windows 11 Pro running in Power Efficiency mode, system configuration for AMD Ryzen 5 PRO 7540U: HP EliteBook 845 G10, 32GB RAM, 512GB NVMe SSD, Integrated Radeon graphics, Windows 11 Pro running in Power Efficiency mode using the following tests: Microsoft Teams + Procyon wall power consumed (watts). Each Microsoft Teams call consists of 9 participants (3X3) while running the UL Procyon Overall benchmark. Laptop manufactures may vary configurations yielding different results. **PHXP-69**
7. As of August 2022, select Ryzen™ 7040 processors for mobile with dedicated AI hardware are the only x86 PC processors with dedicated AI hardware. **PHX-3**
8. Based on testing by AMD Engineering as of 10/24/23, on a test system configured with an AMD Ryzen(tm) 7 7840U processor with Ryzen(tm) AI enabled, Radeon(tm) 780M Graphics, 16GB RAM, and Windows 11 Pro to measure response time impact on individual AI applications when running AMD internal AI models of Depth Estimation, Eye Gaze Correction, Super Resolution, Scene Detection sequentially and at the same time. PC manufacturers may vary configurations, yielding different results. Performance may vary based on use of latest drivers. **PHXP-57**
9. Ryzen™ AI is defined as the combination of a dedicated AI engine, AMD Radeon™ graphics engine, and Ryzen processor cores that enable AI capabilities. OEM and ISV enablement is required, and certain AI features may not yet be optimized for Ryzen AI processors. Ryzen AI is compatible with all AMD Ryzen 7040 series processors except the Ryzen 5 7540U and Ryzen 3 7440U. Please check with your system manufacturer for feature availability prior to purchase. **GD-220a**
10. Full system memory encryption with AMD Memory Guard is included in AMD Ryzen PRO, AMD Ryzen Threadripper PRO, and AMD Athlon PRO processors. Requires OEM enablement. Check with the system manufacturer prior to purchase. **GD-206**
11. Microsoft Pluton is a technology owned by Microsoft and licensed to AMD. Microsoft Pluton is a registered trademark of Microsoft Corporation in the United States and/or other countries. Learn more at https://www.microsoft.com/security/blog/2020/11/17/meet-the-microsoft-pluton-processor-the-security-chip-designed-for-the-future-of-windows-pcs/. Microsoft Pluton security processor requires OEM enablement. Check with the OEM before purchase. AMD has not verified the third-party claim. **GD-202**
12. The AMD Secure Processor is a dedicated on-chip security processor integrated within each system-on-a-chip (SoC) and ASIC (Application Specific Integrated Circuit) designed by AMD. It enables secure boot with root of trust anchored in hardware, initializes the SoC through a secure boot flow, and establishes an isolated Trusted Execution Environment. **GD-72**

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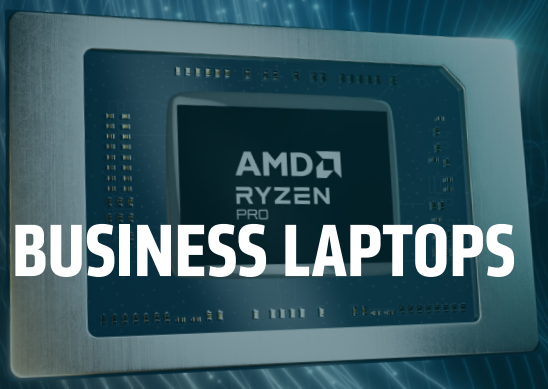
SOLUTION GUIDE



AMD RYZEN PRO

THE FUTURE OF WINDOWS BUSINESS LAPTOPS

STARTS WITH AMD RYZEN™ AI

GENERATIVE AI APPLICATIONS AND USAGE ARE ON THE RISE

New AI copilots are unlocking transformative benefits for developers, business processes, and information synthesis through conversational search.

EXAMPLES

Microsoft Co-Pilot
Chat GPT
Bard AI
Grammarly
Jasper
Articleforge
and many more...

BENEFITS

REINVENTING PRODUCTIVITY of Laptop Users
REMOVE THE DRUDGERY From our Daily Tasks and Jobs
LAPTOPS WILL HELP US THINK, PLAN, AND ACT In the New Era of Work
REDISCOVER THE JOY OF CREATION By Freeing Business Users

AMD RYZEN™ AI AIMS TO DELIVER SUCH AI EXPERIENCES ON THE LAPTOP WITH INCREDIBLE BATTERY LIFE, SPEED, AND QUIET OPERATION

GENERATIVE AI TRAINING AND INFERENCE - TODAY AND IN THE FUTURE

TODAY

Running Inference in the Cloud

Very High Costs that Can Be Unsustainable for Scaling

FUTURE

Speed
Privacy
Security

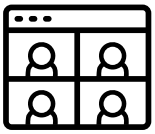
Personalization and Low Latency

Processing On the PC Will Play a Big Role in The Hybrid AI World

HYBRID AI IS CRITICAL FOR GENERATIVE AI TO SCALE – AND PC WOULD PLAY A BIG ROLE

RYZEN™ AI IN THE HYBRID AI ERA REVOLUTIONIZES THE PC EXPERIENCE

ADVANCED COLLABORATION



ALL NEW AI DRIVEN COLLABORATION ADVANTAGES

ACCELERATED MULTITASKING

UNBURDEN CPU AND GPU AND UNLOCK ITS POTENTIAL

IMPROVED EFFICIENCY

OPTIMIZED FOR BATTERY LIFE WITH ALL NEW AI EXPERIENCES

INCREASED PRODUCTIVITY

ACCESS TO NEXT-GEN ACCELERATED WORKLOADS

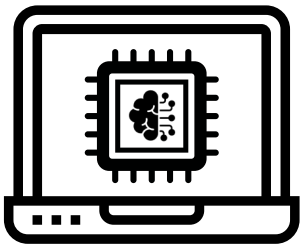
ENHANCED SECURITY

LOCAL PROCESSING OF DATA MEANS FEWER ATTACK VECTORS

RYZEN™ AI AT A GLANCE

- World's first integrated AI engine in an x86 processor[1]
- Optimized to run AI workloads for incredible system efficiency
- Up to 4 concurrent AI streams for real-time multi-tasking
- Processes up to 10 Trillion AI Operations Per Second (TOPS)
- Allows business PC users to experience on-device AI everyday

INTEGRATED INTO THE CPU FOR OPTIMAL EFFICIENCY



CPU + GPU + RYZEN™ AI

JOURNEY STARTS HERE WITH ADVANCED VIDEO COLLABORATION

WINDOWS STUDIO EFFECTS USES AMD RYZEN™ AI USING THE INTEGRATED CAMERA

Eye Contact Correction

Standard/Portrait Blur

Auto Framing

WORKS ON ALL VIDEO CONFERENCING APPLICATIONS

"If you're doing a Zoom call for work and you want to use eye contact, you're looking at well less than half the power enabled by AMD Ryzen™ AI"

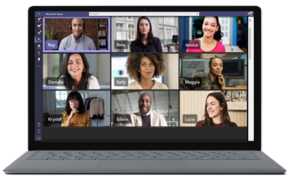
- PCWorld

LEADERSHIP MULTITASKING WITH RYZEN™ AI

With 8 high-performance cores and AMD Ryzen™ AI, AMD Ryzen™ PRO 7040 series processors accelerate performance using MS Office apps while running Teams conference with all Windows Studio AI effects turned on.

UP TO **83% FASTER**[2]

(AMD Ryzen™ 7 PRO 7840U compared to Qualcomm SQ3 processor)



Teams Video Conference with Windows Studio AI Experiences

+

MS Office Apps

EQUIP YOURSELF WITH AMD RYZEN™ AI POWERED PCs AS YOU DELVE INTO THE WORLD OF FORTHCOMING WINDOWS AI APPLICATIONS.

VISIT AMD.COM/PARTNER Your source for tools, training, news, reviews, and much more!

To find out more about AMD Ryzen™ PRO Processors, please visit www.AMD.com/pro

1. As of May 2023, AMD has the first and only available dedicated AI engine on an x86 Windows processor, where 'dedicated AI engine' is defined as an AI engine that has no function other than to process AI inference models and is part of the x86 processor die. For detail information, please check: https://www.amd.com/en/products/ryzen-ai. **PHX-3.**
2. Testing as of 6/23/23, by AMD Performance Labs using the following benchmark tests: Procyon Overall, Procyon Word, Procyon Excel, Procyon PowerPoint, each while running a simulated 9-person (3:3) Microsoft Teams video conference call with utilizing system configuration for AMD Ryzen 7 7840U @15W TDP: MAYAN FP7-101DRC3INT-230331 (CRB), 16GB RAM, 1TB NVMe SSD, Integrated Radeon Graphics, Windows 11 Pro running in "high-performance mode," with Advanced Background Blur, eye gaze detection (using a mannequin to simulate the feature) and auto framing enabled via Ryzen AI. System configuration for Qualcomm SQ3 processor: Microsoft Surface Pro 9, 16GB RAM, 512GB NVMe SSD, Qualcomm integrated graphics, Windows 11 Pro running in "best performance mode," and Advanced Background Blur, eye gaze detection (using a mannequin to simulate the feature) and auto framing enabled via Qualcomm integrated NPU (Neural Processing Unit). System configurations may vary yielding different results. **PHXP-38**

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AMD RYZEN™ PRO 7040U SERIES PROCESSORS

PROCESSOR UPSELL GUIDE (AMD RYZEN™ 5 PRO 7540U TO RYZEN™ 7 PRO 7840U)

POWERING THE BEST AMD BUSINESS PCs IN THE WORLD

Both AMD Ryzen™ 5 PRO 7540U and Ryzen™ 7 PRO 7840U processors are considered the world's most advanced processors with unparalleled power efficiency for premium business laptops offering leadership performance, unmatched battery life and efficiency.

"Zen 4"
World's Fastest and Most Advanced Business Processor

4nm
Incredible power efficiency for business laptop processor

AMD RDNA™ 3
World's most powerful integrated graphics

See endnote: PHXP-37, GD-203

See endnote: PHXP-37

DESIGNED FOR UNCOMPROMISING INNOVATION, SPEED, AND POWER

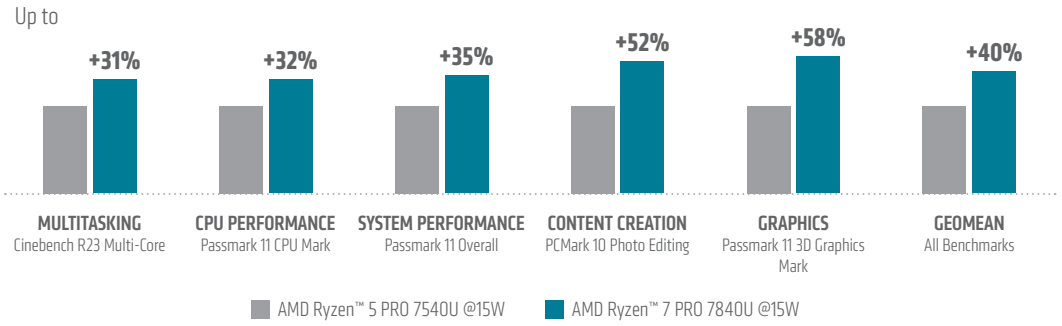
UPGRADE FROM RYZEN™ 5 TO RYZEN™ 7 FOR ABSOLUTE POWERHOUSE PERFORMANCE

UPGRADE TO RYZEN™ 7 FOR FASTER PERFORMANCE IN PREMIUM BUSINESS LAPTOPS

Both with superior "Zen 4" architecture
Upgrade from 6 to 8 high performance cores
Upgrade from up to 4.9GHz to up to 5.1GHz
Upgrade from 22MB to 24MB total cache

See endnote: GD-150

PROCESSOR AND SYSTEM PERFORMANCE



See endnote: PHXP-67

UPGRADE FROM RYZEN™ 5 TO RYZEN™ 7 FOR LEADING BATTERY LIFE AND POWER EFFICIENCY

Up to **22%** **BETTER BATTERY LIFE FOR MICROSOFT TEAMS CONFERENCING**

When comparing the AMD Ryzen™ 5 PRO 7540U and the AMD Ryzen™ 7 PRO 7840U processor

See endnote: PHXP-68

BOTH DESIGNED FOR POWER EFFICIENCY

When running typical office productivity applications users can expect to consume:

Up to **36% LESS POWER**

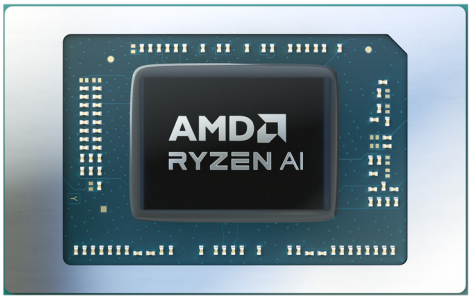
When comparing the AMD Ryzen™ 5 PRO 7540U and the AMD Ryzen™ 7 PRO 7840U processor

See endnote: PHXP-69

INTRODUCING AMD RYZEN™ AI

WORLD'S FIRST INTEGRATED AI ENGINE IN AN X86 PROCESSOR

- ✓ **Optimized AI workloads** for incredible system efficiency
- ✓ Up to **4 concurrent AI streams** for real-time multi-tasking
- ✓ Processes up to **10 trillion AI Operations Per Second**
- ✓ Experience **on-device AI** every day on business laptops



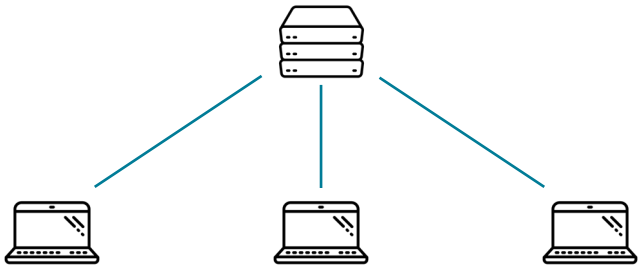
See endnote: PHX-3, PHXP-57

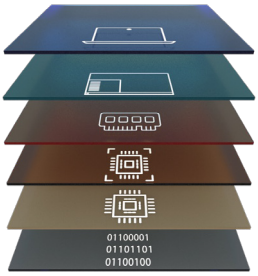
BOTH RYZEN™ 5 AND RYZEN™ 7 DELIVER INCREDIBLY MODERN SECURITY FEATURES

AMD PRO TECHNOLOGIES

A complete set of features that are essential to modern business. SMBs, enterprise businesses, IT admins, and general office workers can take advantage of cutting-edge security features, robust manageability tools, and enterprise-grade stability and reliability as part of AMD PRO technologies.

AMD PRO SECURITY:
Provides innovative layers of defense at the silicon, OS, and platform levels to give IT teams comprehensive security features for the entire system





See endnote: GD-206, GD-72

- OEM SECURITY FEATURES
- WINDOWS® 11 SECURITY
  Secured-Core PC
  Hardware Enforced Stack Protection
- AMD MEMORY GUARD
  Microsoft Pluton Security
- AMD SECURE PROCESSOR
  FIPS 140-3 Level 1 and Level 2* Certification
- AMD "ZEN 3" ARCHITECTURE
  AMD Shadow Stack
- YOUR DATA

* FIPS 140-3 implementation under test

AMD SECURE PROCESSOR:
Dedicated security processor that validates code before it is executed to help ensure data and application integrity

AMD PRO BUSINESS READY:
Provides a robust manageability feature set that simplifies deployment, imaging, and management of an ever-growing and changing fleet.

MONTHS
planned software stability

MONTHS
planned availability

ENTERPRISE GRADE
quality assurance stability

AMD RYZEN™ PRO 7040 SERIES PROCESSORS (7540U VS 7840U)

AMD RYZEN™ PRO	PERFORMANCE CORES	PROCESS	INTEGRATED AI ENGINE	TOTAL CACHE SIZE	TDP	AMD PRO TECHNOLOGIES
AMD Ryzen™ 7 PRO 7840U	8P	4nm	✓	24 MB	15 - 28 W	✓
AMD Ryzen™ 5 PRO 7540U	6P	4nm		22 MB	15 - 28 W	✓

VISIT AMD.COM/PARTNER Your source for tools, training, news, reviews, and much more!

1. Testing as of 6/13/23, by BOXX Technologies, commissioned by AMD, utilizing an HP EliteBook 845 G10 with Ryzen PRO 7840U processor @15W, Integrated Radeon Graphics, 16GB RAM, 1TB NVMe SSD, Windows 11 Pro, versus a similarly configured Dell Latitude 5440 with an Intel Core i7- 1365U processor @15W, Intel Integrated graphics, 512GB NVMe SSD, Windows 11 Pro. Using an average composite geomean of the scores measured in the following benchmark tests: CPU - Geekbench v5 Single Core, Cinebench R23 n-thread and Passmark 11 CPU Mark; GPU - 3DMark Fire Strike Extreme Graphics, 3DMark Fire Strike Ultra Graphics, 3DMark Night Raid Graphics; Productivity - PCMark 10 Express, PCMark 10 Extended, PCMark 10 Productivity Test Group; Content Creation - SPECviewperf 3dsmax-06, Procyon Video Editing, and PCMark 10 Photo Editing. PC manufacturers may vary configurations yielding different results. Results may vary. PCMark® is a registered trademark of Futuremark Corporation. **PHXP-37**
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10. Full system memory encryption with AMD Memory Guard is included in AMD Ryzen PRO, AMD Ryzen Threadripper PRO, and AMD Athlon PRO processors. Requires OEM enablement. Check with the system manufacturer prior to purchase. **GD-206**
11. Microsoft Pluton is a technology owned by Microsoft and licensed to AMD. Microsoft Pluton is a registered trademark of Microsoft Corporation in the United States and/or other countries. Learn more at https://www.microsoft.com/security/blog/2020/11/17/meet-the-microsoft-pluton-processor-the-security-chip-designed-for-the-future-of-windows-pcs/. Microsoft Pluton security processor requires OEM enablement. Check with the OEM before purchase. AMD has not verified the third-party claim. **GD-202**
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Making a dispersed workplace cohesive

How to ease the stress on workers and IT

with Windows 11

HP recommends Windows 11 Pro for business

Today, your people are working in the office, at home, and on the go. This flexible approach to work comes with huge benefits, but it's also challenging for them and for you to support them.

You may have people at home taking Microsoft Teams meetings with a screaming toddler in the background. Some could be in airports working on sensitive documents while surrounded by strangers. Others could be at the office collaborating with their team in a conference room. And while you're equipping all these people across a multitude of situations, you're also working to keep everything provisioned, secure, up to date, and functioning smoothly around the clock.

With the right devices, services, and partners, you can provide solutions that help employees stay productive in different spaces. You can bring a quick resolution to their tech issues, help them be engaged everywhere they go, and keep them doing their best work. And with those right solutions, you can keep yourself and your IT team going strong.

Contact a D&H HP Specialist Now!
HPI@dandh.com

Lessen their stress and yours

Here are areas where you can immediately provide solutions to stabilize people's workdays and ease your IT burden.

Windows 11 pro helps to reduce the amount of helpdesk calls by 80%.[1]

Help them move from space to space

While the notebook is now the standard for business, the same old notebook from before will no longer do. It now needs to be powerful because multitasking is the rule, not the exception. And your users may want it to be flexible and configurable to eliminate the need to carry a separate tablet.

Bring it all together with proven performance from a name you can trust. You'll keep people in the flow and productive even as they move from place to place.

Help them look and sound their best

When people aren't seen and heard clearly, collaborations suffer. Make sure they have a notebook with AI noise reduction to ensure they're heard clearly, even with a barking dog or loud office mate in the background.

Also, make sure the cameras in PCs and meeting room systems follow the speaker and automatically adjust their volume level. It'll make a big difference in helping everyone on your team feel included in collaborations wherever they are.

Windows 11 Pro devices can increase productivity as much as 15%[2]

5 common productivity killers

- ✓ The varying needs of employees working in different places
- ✓ Tech issues that cause extended downtime
- ✓ Background noise or poor video in virtual meetings
- ✓ Insufficient performance for power users
- ✓ Growing security risks

83%

of employees spend up to one-third of their work week in video meetings[2]

DELL Technologies

Top 4 Reasons to Refresh to AI PCs

As Windows 10 end-of-life draws closer, now is the time to refresh your organization's PCs. Unlock the full potential of cutting-edge AI PCs to drive business success and catapult your business into a new era of innovation.

Microsoft

1

Enhanced AI capabilities

Enhance productivity through improved collaboration, immersive digital experiences, and intuitive content creation.

Reduced security risks

Future-proof your device security by running data locally on your device, keeping your intellectual property safe.

2

3

Energy efficiency

Perform computations with AI-processing NPUs to enhance efficiency, consume less power, and extend battery life.

Cost-effectiveness

Reduce your need for expensive cloud-computing resources by performing more AI tasks on your device.

4

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DELL Technologies

Windows 11

Don’t Wait to Refresh

Dell and Windows 11: built for secure hybrid work

Windows 10 end of support on October 14, 2025.

Start planning now for your migration to Windows 11 on the latest Dell devices. Discover a completely re-imagined experience that better fits today’s more modern hybrid work environments.

Refresh your devices to avoid risk

“Workspaces” are increasingly replacing “workplaces.” Using outdated PCs built with older operating systems may pose serious risks by not upgrading to new Dell devices with Windows 11 Pro.

Challenges

Increased cybersecurity threats and sophistication as hybrid workstyles can increase risk and security management complexity.

Reduced productivity due to ineffective communication/ collaboration and complex processes.

Lower employee satisfaction due to frustrating or chaotic experience.

Higher TCO due to increased maintenance and support costs.

Benefits of replacing aging PCs

- 3.1x reported reduction in firmware attacks[1]
- 2.8x fewer instances of identity theft[1]

- Newer Windows 11 devices can increase end-user productivity by up to 15%[2]
- Newer Windows 11 devices can increase IT productivity by up to 20%[2]

- 14% higher Windows customer satisfaction in organizations with modern devices[3]
- 94% improved employee experience*

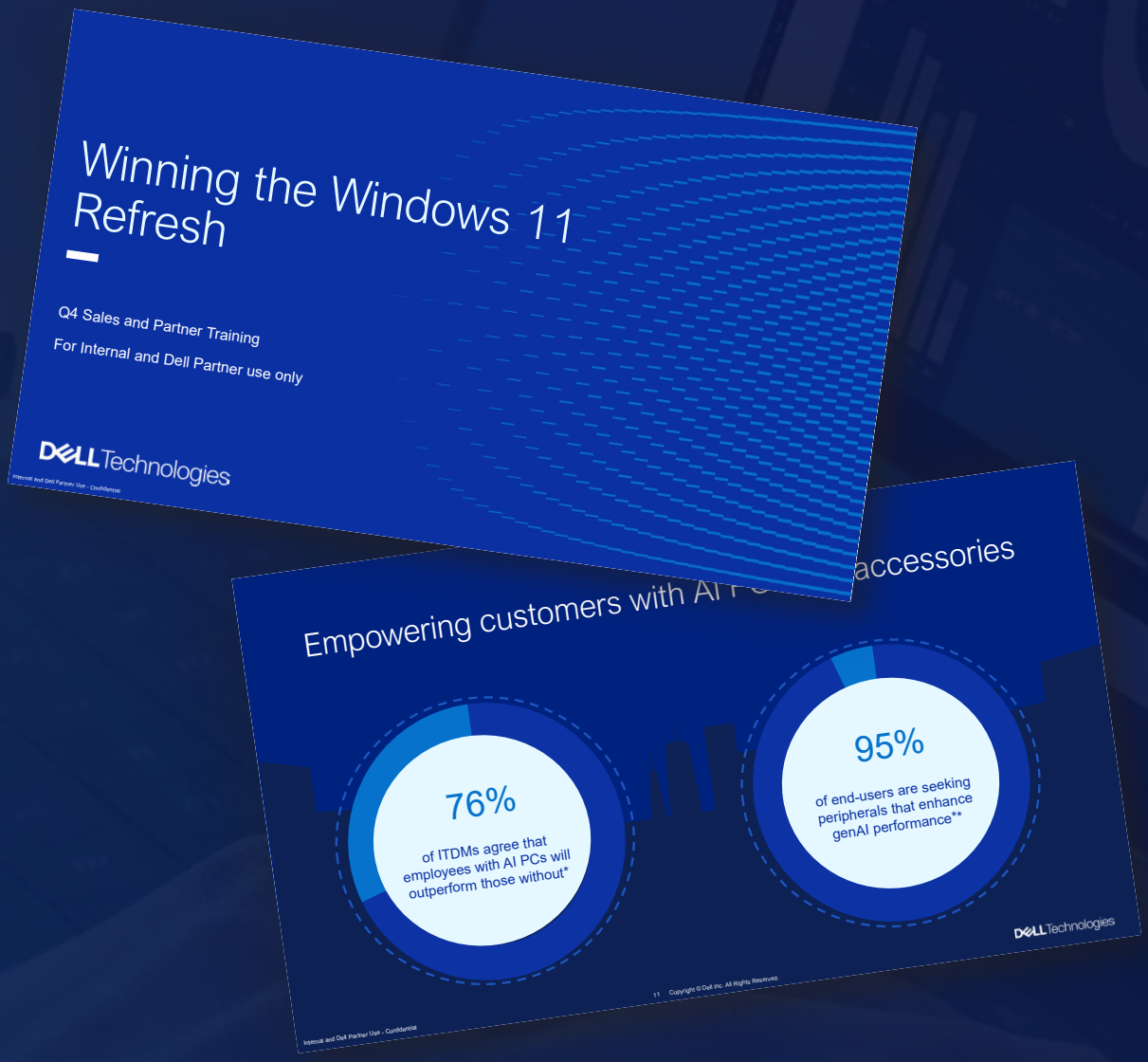
- 3x lower cost for a newer Windows Pro PC vs. maintaining a 4-year-old+ PC[1]
- 20% reduction in overall PC lifecycle costs with PCaaS**

[1]“2022 US SMB and Midmarket PC Purchase and Hybrid work trends survey,” Techaisle.com, 02/2022.
[2]“The Total Economic Impact™ Of Windows 11 Pro Devices,” Forrester.com, 12/2022.
[3]Modern Device Concept Claim Exploration, June 2019.

*Forrester, The Case for an Accelerated PC Refresh Cycle, 2022. 94% of respondents whose organization adopted an accelerated PC refresh cycle said their company has seen improved employee productivity
**Forrester “Total Economic Impact™ Study for Dells PC as a Service” commissioned by Dell Technologies, November 2020. Results derived from customer interviews and survey data. Estimated savings in U.S. Dollars, calculated over 3 years for 1000 users. Actual results will vary.

DELL Technologies

DOWNLOAD YOUR WINNING THE WINDOWS 11 REFRESH GUIDE



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Lenovo

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Empower Your Team to Do More

With modern Lenovo devices powered by Windows 11 Pro for business

It's time to get behind commercial solutions that improve productivity, offer easy management for IT, and help you retain employees. With reliable performance, rock solid security, and cutting-edge new features, Windows 11 Pro for business is designed for hybrid work for deployment across all teams—whether hybrid, remote, or on-premises.

intel. vPRO
An Evo Design

Work from Anywhere Security, Right Out of the Box

Windows 11 is Zero Trust ready with default security settings including hardware-based isolation, encryption, and malware prevention. Lenovo ThinkShield offers additional protection—from chip to cloud on laptops and 2-in-1s, like **ThinkPad X1 Yoga Gen 7**, engineered to work from anywhere.

Productivity, Versatility, and Collaboration

Windows 11 on modern Lenovo devices—like **ThinkBook 13s Gen 4** which features all-day battery power—improves productivity and collaboration. Intel® Unison™ enables seamless content sharing across operating systems by connecting laptops and iPhone or Android devices.

Simplicity & Low Total Cost of Ownership

Windows Autopilot and Microsoft Intune enable zero-touch deployment of remote work devices like **ThinkBook 15 Gen 4**. Remote help offers secure, real-time support through the cloud.

Lenovo Recommends Windows 11 Pro for Business

Ready to learn more?
Contact your Lenovo Business Partner today to talk about making your work from anywhere team unstoppable.

Windows 11

Only available on eligible Intel® Evo™ designs with Intel® Unison™ software on Windows-based PCs and only pairs with Android- or iOS-based phones; all devices must run a supported OS version. See intel.com/performance-evo for details, including set-up requirements. Results may vary. © Intel Corporation

Windows 10 End of Life Call Script for D&H Sales

5G T-Mobile for Business Connected Windows 11 Laptops

D&H

cellhub

D&H Sales Call Script: 5G Connected Windows 11 Laptops

When a customer calls about Windows 10 EOL and laptop options:

"Thank you for contacting D&H. This is [Name]. I understand you're looking for information about laptops as part of your Windows 10 migration planning. I'd be happy to help you navigate this transition and explore the options we have available. To better understand your needs, I'd like to ask you a few questions about your current environment and requirements."

DISCOVERY QUESTIONS

Current Environment Assessment:

1. "How many Windows 10 devices do you currently have that will need to be replaced before the October 2025 end-of-life deadline?"

Listen for: Scale of deployment, timeline pressures, budget implications

2. "What types of work do your employees typically perform on these devices?"

Listen for: Remote work requirements, collaboration needs, processing-intensive tasks

3. "How are your employees currently connecting to the internet when working outside the office?"

Listen for: VPN usage, public Wi-Fi concerns, connectivity challenges.

4. "Have you experienced any connectivity-related productivity issues with your current setup?"

Listen for: Dropped connections, security incidents, performance complaints

5. "Are you looking primarily for a capital expenditure solution, or would you prefer an operational expenditure model?"

Listen for: Budget constraints, accounting preferences, refresh cycle preferences

Transition to 5G Value Proposition

When the customer mentions connectivity challenges or remote work:

"Based on what you've shared about [specific challenges], I'd like to introduce you to our 5G connected laptop program with T-Mobile. This solution addresses several of the pain points you mentioned, particularly around [reference specific issues they mentioned]."

CORE VALUE PROPOSITIONS

”As you prepare for Windows 10 end-of-life, you have a unique opportunity to not just upgrade your operating system, but to fundamentally transform how your workforce connects and collaborates. Our T-Mobile 5G connected Windows 11 laptops provide:

1.	**Always-on connectivity** that works virtually anywhere your employees need to be productive, eliminating the security risks and frustrations of public Wi-Fi
2.	**Enhanced security** through both Windows 11's advanced protection features and T-Mobile's secure cellular network
3.	**Improved productivity** by eliminating connectivity-related downtime and enabling seamless access to cloud resources
4.	**Simplified IT management** with centralized connectivity control and reduced support requirements
5.	**Future-ready capabilities** that fully support Windows 11's AI features, Microsoft 365, and other cloud services"

Addressing Specific Business Scenarios

For customers concerned about security:

"You mentioned security is a priority. Public Wi-Fi presents significant risks for your employees connecting from cafes, hotels, or customer sites. Our 5G connected laptops bypass these vulnerable networks entirely, connecting directly through T-Mobile's secure cellular infrastructure. This, combined with Windows 11's zero-trust architecture, provides multiple layers of protection for your sensitive business data."

For customers focused on employee productivity:

"Based on your comments about employee productivity challenges, let me share that our customers report saving over 100 minutes per week per employee after deploying 5G connected laptops. This comes from eliminating time spent searching for Wi-Fi, dealing with dropped connections, and waiting for IT support with connectivity issues. For a team of 50 employees, that's more than 4,000 hours of recovered productivity annually."

For customers concerned about costs:

"I understand budget is an important consideration. We offer two distinct programs that can align with your financial preferences:

1.	Our CAPEX model includes generous subsidies from T-Mobile upon activation, substantially reducing your upfront investment.
2.	Our innovative PCaaS program converts the entire solution—hardware, software, connectivity, and support—into a predictable monthly operating expense with no large initial outlay."

Handling Common Objections

"We're just looking for standard laptops without cellular connectivity."

"I understand you may not have considered 5G connectivity before. Many of our customers initially felt the same way, but they discovered that eliminating connectivity issues actually resulted in significant cost savings. When you factor in the productivity gains and reduced IT support requirements, 5G connected laptops often provide a lower total cost of ownership compared to standard devices relying on Wi-Fi alone. Would you be open to seeing a comparison analysis specific to your business?"

"Isn't cellular connectivity an unnecessary additional expense?"

"That's a common question. While there is a cost for data connectivity, it's important to consider the offset savings. Our customers typically see reduced VPN licensing costs, fewer IT support tickets, and significant productivity gains that more than justify the investment. Plus, T-Mobile's subsidies on the hardware substantially reduce the initial investment. Would you be interested in seeing how the numbers work out specifically for your organization?"

"We're concerned about managing another carrier relationship."

"I completely understand that concern. That's actually one of the benefits of our partnership with T-Mobile and the PCaaS program. D&H serves as your single point of contact for the entire solution—hardware, software, connectivity, and support. You receive one consolidated invoice and have one relationship to manage, simplifying your procurement and administration processes."

Close and Next Steps

For interested customers:

"Based on our conversation, I'd like to propose the following next steps:

1.	I'll put together a detailed proposal featuring [specific laptop models] with the T-Mobile 5G connectivity option that aligns with your [specific requirements].
2.	I can arrange a brief demonstration of the connectivity capabilities so you can see the performance advantages firsthand.
3.	We can discuss the specific subsidy options available through T-Mobile based on your activation commitment.
4.	For your [finance team/IT team], I can prepare a total cost of ownership analysis comparing standard laptops with our 5G connected options.

Would that approach work for you? And what timeline are you working toward for making this decision?"

For customers needing more information:

“I understand you need more information before moving forward. Let me suggest a follow-up conversation with one of our technical specialists who can address your specific questions about [mention specific concerns]. In the meantime, I'll send you our solution brief that outlines the Windows 10 end-of-life implications and the benefits of our 5G connected laptop program. When would be a good time for that follow-up conversation?"

Final Reminder of Urgency:

"Before we wrap up, I want to emphasize that with October 2025 approaching, many organizations are accelerating their Windows 10 migration plans. By starting this process now, you'll have more flexibility in device selection and implementation timing, avoiding the rush that will inevitably come as the deadline gets closer. Our team at D&H is committed to helping you make this transition smoothly and with maximum value for your organization."

DOWNLOAD YOUR BREAKTHROUGH PRODUCTIVITY AND PERFORMANCE INFOGRAPHIC!

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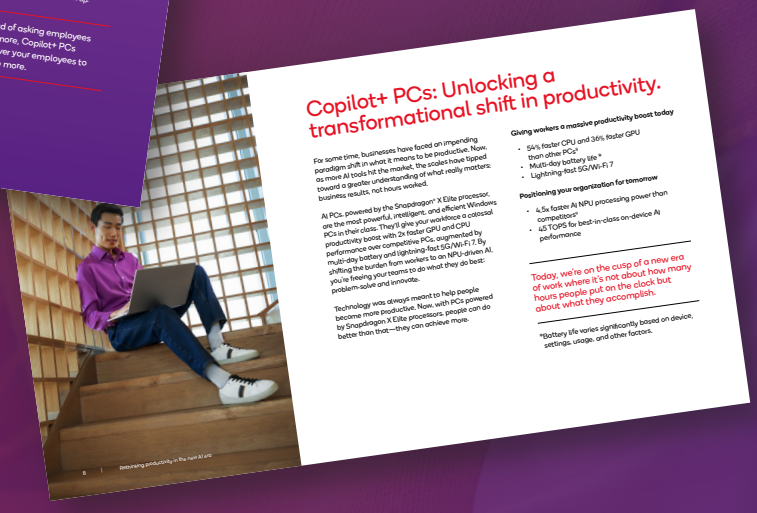
Qualcomm

DOWNLOAD YOUR GUIDE TO HOW AI PCS ARE TRANSFORMING THE WAY WE WORK!



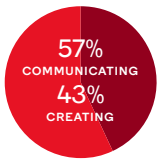
Qualcomm

DOWNLOAD THE CHANGE THE WAY YOU WORK INFOGRAPHIC!

Snapdragon

Tap into more focus, flow, and creativity with Windows Copilot+ PCs powered by Snapdragon® X Elite and Snapdragon® X Plus processors.

Faced with a daily firehose of data, meetings, and notifications, employees are having a difficult time focusing on the stuff that really matters, like innovating and growing the business. People spend 57% of their day communicating in meetings, email, and chat, and just 43% creating.[1]



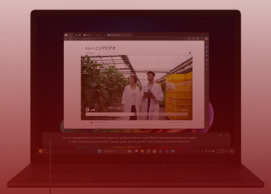
Equip your teams with the devices they want

77% of early adopters don't want to go back to working without Copilot.[2] Available exclusively with Snapdragon X Series Processors, Copilot+ PCs are available from major OEMs and computer resellers.

- 45 TOPS NPU
- Popular apps
- Security & manageability
- Incredible battery life
- Performance

Copilot+ PCs empower people to be more creative and collaborative with AI-enhanced experiences

Copilot+PC



RECALL Describe it to find it. With just a few words for context, instantly find what you've seen on your device[3]—and save an average of 5 hours per week.

PAINT COCREATOR Describe your vision with text and drawing prompts. Then sit back and watch it come to life.

WINDOWS STUDIO EFFECTS Supersmooth video calls and more effective meetings from anywhere. AI will automatically improve lighting and help cancel noise.

LIVE CAPTIONS Translate more than 40 languages into English, including speakers in real-time

Helps employees

- Effortlessly recap meetings
- Compose more effective emails
- Find information faster
- Create content more easily

Supercharges productivity

- Work for hours on a single charge
- Run the latest apps without lags or delays
- Get lightning-fast responses to AI prompts

Strengthens protections

Shield your most sensitive data with complementary security offerings that integrate with popular IT management platforms.

Qualcomm® Secure Processing Unit — Advanced security enabled by default

and

Microsoft Pluton — OS hardware root of trust

Snapdragon X Series is the exclusive platform powering Windows PCs with Copilot+ today

With the world's fastest NPU for laptops, multi-day battery life, and enterprise-grade security, these premium laptops unlock peak performance in the workplace.

Learn more

Snapdragon

References

1: Microsoft, Will AI Fix Work?, May 9, 2023.

2: Microsoft, What Can Copilot's Earliest Users Teach Us About Generative AI at Work?, November 15, 2023.

3: Optimized for select languages (English, Chinese (simplified), French, German, Japanese, and Spanish). Content-based and storage limitations apply. Learn more.

4: Microsoft, Introducing Copilot+ PCs, May 20, 2024.

5: Microsoft, Introducing Copilot+ PCs, May 20, 2024.

6: CPU Peak Performance is based on the geometric mean of 3 runs utilizing Geekbench v6.2.0 in March 2024. Qualcomm Oryon was tested using a Qualcomm laptop reference design running Windows 11 OS. The M3 was tested using a MacBook Pro.

7: CPU Performance is based on Geekbench v6.2 Single-Thread on Windows 11 OS run in March 2024. Snapdragon X Elite was tested using a Qualcomm reference design on Windows 11 OS. The Intel Core Ultra 7 155H (16 core) was tested using an Asus Zenbook 14 OLED (UX3405) laptop, on Windows 11. Maximum performance reflected by Intel Core Ultra 7 155H represents maximum achievable results in given platforms under unconstrained PL1/PL2 settings and no thermal limitations. Power and performance comparison reflects results based on measurements and hardware instrumentation of given devices.

8: Qualcomm, Snapdragon X Series is the Exclusive Platform to Power the Next Generation of Windows PCs with Copilot+ Today, May 20, 2024.

Battery life varies significantly based on device, settings, usage, and other factors.

DOWNLOAD YOUR GUIDE TO REIMAGINE WORK WITH AI!

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ASUS®

DOWNLOAD THE UPGRADE TO INCREDIBLE PDF!

ASUS | BUSINESS

Upgrade to Incredible

ASUS Windows Solutions In Business

ASUS designs AI-powered devices to boost productivity, backed with enterprise-grade security and tailored IT support, ensuring efficient business operations.

Reliability you can trust
Military-grade tested durability for frequent travel

Giving you control with full support
24/7 support with easy access to the chassis for serviceability

Tailored to your needs
Full portfolio with a wide range of chassis and specs

B1402CGA-XH14
Entry-level budget business laptop
14-inch FHD 16:9 display
Intel® Processor N100
4GB/128GB
3-Year standard warranty

B1403CVA-XS54
Entry-level business laptop
14-inch FHD 16:9 display
Intel® Core™ i5-1335U Processor
16GB/512GB
3-Year standard warranty

B1503CVA-XS54
Entry-level business laptop
15.6-inch FHD 16:9 display
Intel® Core™ i5-1335U Processor
16GB/512GB
3-Year standard warranty

B3604CMA-XS74T
Powerful business laptop
16-inch FHD 16:10 touch display
Intel® Core™ Ultra 7 Processor 155U
16GB/512GB
3-Year standard warranty

B5404CMA-XS76T
Premium, powerful business laptop
14-inch FHD 16:10 touch display
Intel® Core™ Ultra 7 Processor 155H
32GB/512GB
3-Year standard warranty

B9403CVA-XVE76
Premium, ultralight business laptop
14-inch 3K OLED 16:10 display
Intel® Core™ 7 Processor 150U
32GB/1TB
2.18 lbs light

ASUS®

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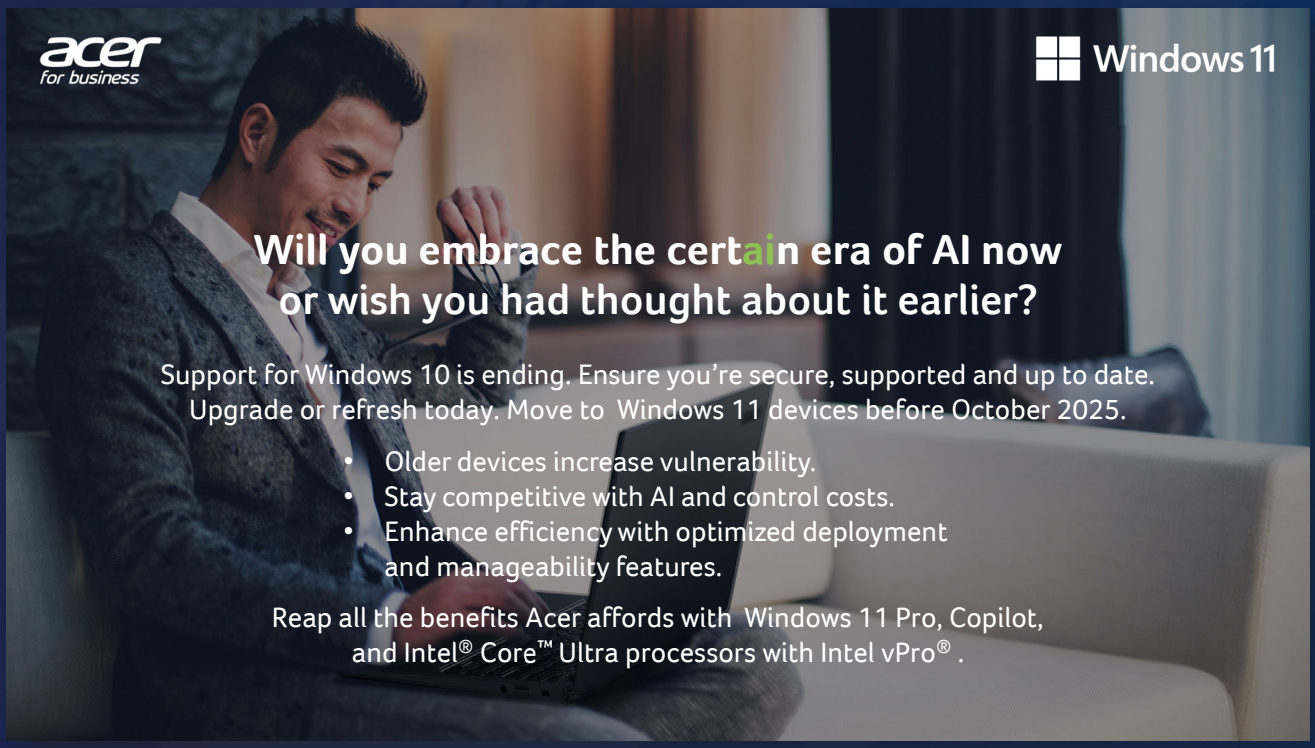

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AIM SOLUTION ARCHITECTURE

D&H has developed our proprietary AIM Solution Architecture model to add value to every solution you offer your clients! By leveraging our (3) step process – **Assess, Implement, and Manage** – you'll be empowered to craft solutions using a consultative approach. Wrap D&H professional and managed services around hardware to offer a consumption-based solution that enables your clients to grow along with you.

ASSESS

Understanding your clients' problem is a great first step, but finding the perfect solution for that issue can be a challenge. This is where our team of experts will help you lean in and determine the best course of action through consultation, surveys, analysis, and testing.

IMPLEMENT

Once you've identified the need, now is the time to find the perfect solution and help your clients implement that solution. By identifying software and professional services, you can add value for your clients and help them resolve complex issues.

MANAGE

And finally, you should plan to support their business through Managed Services. By leveraging the As-a-Service model, you are enabling your clients to consume what they need, leading to higher profit margins and stronger recurring streams of revenue for your business.

VISIT OUR AIM MINI SITE TO LEARN MORE!

D&H XaaS SOLUTION BUILDER

Our free XaaS Solution Builders allow you to bundle hardware, software, and services into one solution, offering clients quotes in minutes!

LEVERAGE OUR XAAS SOLUTION BUILDER NOW!

Lenovo

Build Lenovo XaaS Solutions!

Microsoft Education

Build Microsoft EDU XaaS Solutions!

Microsoft Surface

Build Surface XaaS Solutions!