

DEVICE PORTFOLIO OVERVIEW

Teams Rooms



MVC400



MVC S60



MVC640



MVC660



MVC840

on Windows



MVC860



MVC940



MVC960

Teams Rooms on Android



MeetingBar A10



MeetingBarA20



MeetingBarA30



DeskVision

Room Peripherals



RoomPanel



MSpeech



Room Sensor

Speakerphones **Headsets USB** Camera



CP900/700



UH Series



WH Series



BH Series









UVC86

Desk Phone Conference Phone





VP59



MP54





MP56



MP58



MP58-WH

YEALINK SALES REP



Kevin Cheng Channel Account Manager-Team Leader Kevin.Cheng@yealink.com



Blair Yuan Senior Channel Account Manager Blair@yealink.com

SALES SUPPORTS RESOURCES

PRE-SALE SUPPORTS:



Partner Center

Access the Yealink Resources Center for product and service materials



Room Configurator

Customized room package



Live Demo Service

Online live demonstration of Yealink Teams devices, conducted by qualified HQ engineers



Yealink Training & Yealink Academy*

Yealink provides online/on-site training for IT, AV support teams, end-users, sales & technical training, and a Join Certification Program



Project POC device support *

POC device/ price support





Customer Experience Center (Dallas open soon)

The CEC provides a local demo center to showcase Yealink's end-to-end solutions. This includes:

- Customer Experience Day Venue
- Full-range Yealink Solution
- New devices in roadmap
- Professional technical service
- Training/Demo

POST-SALE SUPPORTS:

24*5 Ticket

products and services

Support Service Create a support ticket to receive assistance from our global support team,

who can help with all aspects of our



Improve customer satisfaction by simplifying the warranty replacement and return process and reducing the turnaround time



Yealink Device Management Service



- Yealink Device Management Platform (YDMP)
- Yealink Management Cloud Service (YMCS)

YEALINK DEVICE FEATURES



Al Face Enhancement



Easy for Setup & Management



Superb Image Quality



Auto Framing



Speaker Tracking

90

Multiple Focus



Noise Elimination Technology



Flexible Connectivity



Compatible with Mainstream AV Hardware Systems



Remote Device Management

YEALINK SALES REP



