

D&H

ADVANCED SOLUTIONS+

Transform Your Networking Practice with D&H

D&H helps partners find and deliver the right wireless, wired, and routing solutions for their clients. With support from knowledgeable experts, partners can assess client needs, select optimal infrastructure, and ensure smooth deployment and ongoing support. This collaborative approach enables you to confidently match solutions to every client, strengthening satisfaction and business growth.

WHY PARTNER WITH D&H FOR NETWORKING?

D&H simplifies networking decisions and deployment for businesses of all sizes by combining broad vendor choice with specialist guidance, solution demonstrations, program optimization, and professional services—without requiring you to build additional in-house resources.



TECHNICAL CONSULTANTS

Help you identify the best vendors and products for every customer, allowing you to streamline support, centralize management, and optimize partner programs.



SALES ENGINEERS

D&H Sales Engineers help you choose solutions with the features your customers need, in a format suitable for your customer segments.



SALES SPECIALISTS

Leverage partner programs with your inside team to boost your returns. Take advantage of discounts, back-end rebates, and VIR programs from the vendor.



PROFESSIONAL SERVICES

D&H's professional services team can help with installation, preconfiguring images or firmware, and remote deployment support.

BUILD YOUR INFRASTRUCTURE WITH D&H

Leverage our vendor and technical knowledge to make the best decisions to maximize profits, strengthen vendor relationships, and meet infrastructure needs. It's not just hardware—it's your business. Contact your D&H representative to learn more about networking offerings, enablement resources, and expert support.

[www.dandh.com/
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