

# DaaS Fleet Flexibility Workforce Scaling

**Flex-Up or Flex Down to Fit your Changing Business –**

The flexibility to scale the number of devices up or down at any time depending on their business needs, and can refresh technology over time to meet the demands of employees.

## Flex Up/Down Options

	<u>Months 1 to 12</u>	<u>Month 13 to End of Term</u>
<b>Flex Down</b>	<ul style="list-style-type: none"> <li>N/A</li> </ul>	<ul style="list-style-type: none"> <li>One-time Agreement Modification* Flex-down up to 10% of devices when original fleet quantity was 20+ devices.</li> </ul>
<b>Flex Up</b>	<ul style="list-style-type: none"> <li>Add units via a new DaaS Agreement (coterminous) Coterminous to existing –or– new 24mos or 36mos Term</li> </ul>	

**\*One-time Agreement Modification:** Eligibility for one-time modification of existing DaaS Agreement is based on original # of DaaS units (no flex-down option if original quantity was less than 20 units).

Additional revenue distributed to Reseller  
End User's monthly cost adjusted

**Flex Up**

**Flex Down**

No refund of Reseller's revenue  
End User's monthly cost adjusted