

IT Distribution Partner Program



Program Benefits	Valued Partner	Silver Partner	Gold Partner	Platinum Partner
Quarterly Purchases	Up to \$2,499	\$2,500 to \$4,999	\$5,000 to \$14,999	\$15,000 and above
Front-End Discounts on all Products	10%	13%	16%	18%
Dedicated Sales Support	Yes	Yes	Yes	Yes
Bid Desk	Yes	Yes	Yes	Yes
RMA	Online Real-Time RMA	Online Real-Time RMA	Advanced Replacement	Advanced Replacement
Technical Support	Level 3	Level 3	Level 3	Level 3
Monthly Newsletter	Yes	Yes	Yes	Yes
Demo Program (30% Discount – Limit 1 demo per sku/5 demos per quarter)	Yes	Yes	Yes	Yes
Online Product and Sales Training	Yes	Yes	Yes	Yes
Sales and Marketing Tools via Partner Website	Yes	Yes	Yes	Yes
Project Pricing	Yes	Yes	Yes	Yes

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Project Pricing Available!

Contact us or visit
www.trendnet.com/partners/project-registration

NOTE: Program qualification is solely determined by and at the discretion of TRENDnet. Sales are reviewed quarterly to determine partner level status, however, the discount earned will be put into place for the full year. Additionally, resellers have the ability to move up, but not down in their eligibility status. By joining **TRENDnet's Partner Program**, the reseller agrees to adhere to TRENDnet's advertised pricing policy. See trendnet.com/MAPpolicy for more information.

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